

ADMISSION REQUIREMENTS FOR THE PROFESSIONAL PROGRAM

- 25 credits completed in the pre-professional area – 12 of which must be MATH 155, MATH 160, ECON 211 or 212, ACCT 201 – and 13 more must be completed from INFO 211, CMAT 260 or 100, ACCT 248, ECON 212 or 211, ACCT 202, and INFO 281

	MATH 160 or 201	MATH 155	ECON 211 or 212	ACCT 201	
INFO 211	CMAT 260 or 100	ACCT 248	ECON 211 or 212	ACCT 202	INFO 281
And 4 of the 6*					

*The remaining 2 courses must be completed in the first semester after being admitted to the Professional Program.

- A GPA of 2.5 or higher in the pre-professional core courses is required for admission into the Professional Program, including those courses taken at another institution. Additional students may be admitted by descending order of GPA (in pre-professional core courses) in numbers sufficient to maintain a quality student/faculty ratio. A GPA calculator is available to assist you online.
- Grades of C or higher must be earned in all pre-professional courses.
- Students may repeat each business course **one time only**. If students exceed repeats, they will not be admissible to the Professional Program.
- Students must have completed 56 total credit hours of college courses to be admitted into the Professional Program.
- Turn in applications by December 1 for Winter or Spring admission and May 1 for Fall admission.
- After admission to the Professional Program, complete any remaining pre-professional core courses with grades of C or better within the next 15 credit hours of study or be unenrolled from the Professional Program.

WEBSITES OF INTEREST

- **ABLE Internship:** www.salisbury.edu/perdue/studentsservices/able/
- **Admission Information:** www.salisbury.edu/perdue/studentsservices/advising/Admissions/
- **Advising:** www.salisbury.edu/perdue/studentsservices/Advising.html
- **Campus Resources:** www.salisbury.edu/perdue/studentsservices/Advising/students/campusresources.html
- **Changing/Adding a Major:** www.salisbury.edu/perdue/studentsservices/changemajor.html
- **Changing/Adding a Minor:** www.salisbury.edu/perdue/studentsservices/changeminor.html
- **Course Registration & Prerequisite Information:** www.salisbury.edu/perdue/studentsservices/Advising/course_registration/
- **Tutoring Information:** www.salisbury.edu/achievement/tutoring/tutoring.html
- **More Questions? E-mail:** Studentbusinessleaders @salisbury.edu

Course No. & Title	#Credits	Grade	Term Completed
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UPPER DIVISION/PROFESSIONAL CORE (7 courses)

BUAD300 - Personal and Professional Development (coreq. MGMT 320)	1	_____	_____
FINA311* - Financial Management	3	_____	_____
INFO326* - Operations Management	3	_____	_____
MGMT320** - Management and Organization Behavior	3	_____	_____
MGMT325 - Business and Society	3	_____	_____
MGMT492 - Strategic Management (final semester)	3	_____	_____
MKTG330*** - Principles of Marketing Management	3	_____	_____

* Prerequisites to MGMT 492

** Prerequisites to all upper division management/marketing coursework.

INTERNATIONAL BUSINESS REQUIREMENTS (4 courses)

Complete the following 2 courses:

INTB495 - International Case Analysis	3	_____	_____
MGMT422 - Management of the Multinational Business	3	_____	_____

Complete 2 from the following (circle courses taken):

ACCT430 - International Accounting	3	}	_____	_____
ECON441 - International Economics (Spring)	3		_____	_____
FINA447 - International Financial Management	3		_____	_____
INFO465 - Global Information Systems Management	3		_____	_____
MKTG423 - International Marketing	3		_____	_____

INTERNATIONAL ELECTIVES (2 courses)

Complete 2 from the following or from above that have not been taken (circle courses taken):

ACCT302 - Cost Accounting I	3	}	_____	_____
ACCT304 - Intermediate Accounting I	3		_____	_____
BUAD386 - Business in its Global Setting	3		_____	_____
BUAD396 - Business Studies Abroad	3		_____	_____
ECON402 - Comparative Economic Systems	3		_____	_____
ECON411 - Economic Development	3		_____	_____
FINA440 - Corporate Finance	3		_____	_____
FINA441 - Investments I	3		_____	_____
FINA445 - Financial Institutions and Markets	3		_____	_____
INFO395 - Advanced Management Support Systems	3		_____	_____
INFO455 - Advanced Microcomputer Applications	3		_____	_____
INTB494 - Directed Study in International Business	1-3		_____	_____
MGMT350 - Human Resource Management	3		_____	_____
MGMT425 - Applied Organizational Science	3		_____	_____
MKTG335 - Marketing Research	3		_____	_____
MKTG337 - Professional Selling	3	_____	_____	
MKTG430 - Marketing Management Strategy	3	_____	_____	

ADDITIONAL REQUIREMENTS (2 courses)

Complete 1 of the following (circle course taken):

GEOG101* - World Geography: Europe and Asia	3	}	_____	_____
GEOG102* - World Geography: Africa and the Americas	3		_____	_____
GEOG202* - Cultural Geography	3		_____	_____
GEOG301 - World Regions	3		_____	_____
GEOG310 - Regional Geography of Europe	3		_____	_____

Complete 1 of the following (circle course taken):

POSC210* - Introduction to International Relations	4	}	_____	_____
POSC310 - Comparative European Government	4		_____	_____
POSC311 - Comparative Government of Developing Nations	4		_____	_____
POSC411 - International Law	4		_____	_____

* May count toward General Education IIIC

LANGUAGE REQUIREMENT

Demonstrate proficiency in a foreign language approved by the director of international business.

STUDY ABROAD REQUIREMENT

All international business majors must complete a minimum of six credits from a semester abroad or two summer/winter terms abroad. Please note, study abroad may require costs in addition to the tuition and fees for SU.

INTERNSHIP REQUIREMENT (1 course) (circle course taken):

INTB490 - International Business Internship	3	}	_____	_____
or				
BUAD490 - Business Internship (with international business content)	3	_____	_____	