# UNIVERSITY POLICIES
- Refer to the SU catalog for approved prerequisites and General Education courses.
- Requirements may not equal 120 credit hours. Students must register for additional electives to complete 120 credits required for graduation.
- All graduates must have a minimum of 30 credits of 300/400-level courses with C grade or above; at least 15 of these credits must be taken at SU.
- Students must have a minimum cumulative GPA of 2.0 for graduation.
- Students must complete at least 30 credit hours by direct classroom instruction and/or laboratory experience.
- Students must take 30 of the last 37 credit hours at SU.
- It is the student’s responsibility to satisfy graduation requirements.
- Please refer to the SU catalog for detailed major requirements.
- Students must apply online for graduation by November 15 for May and by May 15 for December.

## MANAGEMENT POLICIES & PROCEDURES
- A student with an intended management major will be classified in a pre-professional track until the student has applied to and been accepted in the management B.S. major.
- Management majors must submit applications for admission to the Professional Program. No management student will be allowed to remain in 300/400 level Perdue School courses if s/he has not submitted this application.
- All business courses need to be completed with a C grade or higher.
- Lower division core, upper division core, major and special requirements may be repeated only once. Students desiring to repeat an SU course to improve a grade must repeat that course at SU.
- Upper division major courses are to be taken at SU. A maximum of 6 credit hours of comparable courses may be approved if taken at AACSB (Association to Advance Collegiate Schools of Business) accredited schools.
- For Additional Policies and Procedures: Please refer to the Salisbury University Catalog, under the management section.

## GENERAL EDUCATION REQUIREMENTS

<table>
<thead>
<tr>
<th>Course No. &amp; Title</th>
<th>#Credits</th>
<th>Grade</th>
<th>Term</th>
<th>Completed</th>
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</table>

**Group I: English Composition and Literature (2 courses)**
- A. C or better in ENGL 103 or HONR 111
- B. Literature course (from either ENGL or MDFL Depts.)

**Group II: History (2 courses)**
- A. HIST 101, 102, or 103
- B. HIST 101, 102, 103 or a HIST course above 103

**Group III: Humanities and Social Sciences (3 courses)**
- A. Select one course from one of the following seven areas:
  - ART, COMM, DANC or THEA, MDFL, MUSC, PHIL, HONR 211
- B. Select one course from one of the following eight areas:
  - ANTH, CADR, ECON or FINA, ENVR, Human GEOG, POSC, PSYC, SOCI, HONR 112
- C. Select one course from either Group IIIA or IIIB (course must be from a different area than previously selected)

**Group IV: Natural Science, Math and Computer Science (4 courses)**
- A. Select courses with laboratories from at least two of the following four areas:
  - BIOL, CHEM, GEOG or Physical GEOG, PHYS
- B. Select one additional course (need not be a lab) from Group IVA or ENVR or ENVR or COSC or MATH or HONR 212
- C. Select one course from MATH

**Group V: Health Fitness (1 course)**
- FTWL106 - Lifelong Fitness and Wellness

## MAJOR REQUIREMENTS

<table>
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<tr>
<th>Course No. &amp; Title</th>
<th>#Credits</th>
<th>Grade</th>
<th>Term</th>
<th>Completed</th>
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**LOWER DIVISION/PRE-PROFESSIONAL CORE (10 courses)**
- Complete the following:
  - ACCT201* - Intro. to Financial Accounting
  - ACCT202* - Intro. to Managerial Accounting
  - ACCT248 - Legal Environment
  - ECON211 - Principles of Microeconomics
  - ECON212 - Principles of Macroeconomics
  - INFO211 - Information Systems Concepts
  - INFO281* - Intermediate Business Statistics
  - MATH155 - Modern Statistics
  - MATH160 - Applied Calculus
  - MATH201 - Calculus I

* These courses have prerequisites, some of which are part of the core. Please consult the catalog and/or GullNet for course prerequisites.

**Complete 1 of the following (circle course taken):**
- MATH160 - Applied Calculus
- MATH201 - Calculus I

**Complete 1 of the following (circle course taken):**
- COMM100 - Fund. of Communication
- COMM260 - Business and Professional Communication

(Professional Program requirements are on the back)
ADMISSION REQUIREMENTS FOR THE PROFESSIONAL PROGRAM

• 25 credits completed in the pre-professional area — 12 of which must be MATH 155, MATH 160, ECON 211 or 212, ACCT 201 — and 13 more must be completed from INFO 211, COMM 260 or 100, ACCT 248, ECON 211 or 212, ACCT 202, and INFO 281

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<thead>
<tr>
<th>Course No.</th>
<th>Title</th>
<th>Credits</th>
<th>Grade</th>
<th>Term Completed</th>
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<tbody>
<tr>
<td></td>
<td>FINA311* - Financial Management</td>
<td>3</td>
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<td></td>
<td>INFO326* - Operations Management</td>
<td>3</td>
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<td>MGMT320*/** - Management and Organization Behavior</td>
<td>3</td>
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<td>BUAD300 - Personal and Professional Development (coreq. MGMT 320)</td>
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<td>MKTG330*/** - Principles of Marketing Management</td>
<td>3</td>
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<td>MGMT325 - Business and Society</td>
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<td></td>
<td>MGMT492 - Strategic Management (final semester)</td>
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<td>* Prerequisites to MGMT 492</td>
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<td></td>
<td>** MGMT320/MKTG330 are prerequisites to all upper division management/marketing coursework.</td>
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TRACK REQUIREMENTS (5 courses)

• Complete the following:
  - MGMT350 - Human Resource Management
  - MGMT451 - Staffing in Organizations
  - MGMT452 - Employee-Management Relations
  - MGMT453 - Compensation

• Complete 1 of the following (circle course taken):
  - MGMT454 - Negotiation
  - MGMT456 - Employee Training and Development

  (Students taking both MGMT 454 and MGMT 456 may count the second as a human resources elective.)

HUMAN RESOURCES ELECTIVE (1 course)

• Complete 1 from the following (circle course taken):
  - CDR410 - Dispute Systems Design
  - MGMT425 - Applied Organizational Science
  - MGMT455 - Designing High-Performance Work Systems

  (Other human resources elective approved by department chair)

INTERNERSHIP REQUIREMENT (1 course) (circle course taken):

• BUAD490 - Business Internship
• MGMT490 - Management Internship

WEBSITES OF INTEREST

• ABLE Internship: www.salisbury.edu/perdue/studentervices/able/
• Admission Information: www.salisbury.edu/perdue/studentervices/advising/admissions/
• Advising: www.salisbury.edu/perdue/studentervices/Advising.html
• Campus Resources: www.salisbury.edu/perdue/studentervices/Advising/students/campusresources.html
• Changing/Adding a Major: www.salisbury.edu/perdue/studentervices/changemajor.html
• Changing/Adding a Minor: www.salisbury.edu/perdue/studentervices/changeminor.html
• Course Registration & Prerequisite Information: www.salisbury.edu/perdue/studentervices/Advising/course_registration/
• Tutoring Information: www.salisbury.edu/achievement/tutoring/tutoring.html
• More Questions? E-mail: Studentbusinessleaders @salisbury.edu