

Name	Tim Higgins
Education	B.S. Accounting, B.S. Information Systems, Minor Finance – Salisbury University Class of 2015
Work experience	RSM US, LLP – 3.5 years in Technology and Management Consulting Practice; focused on business application implementations for middle-market manufacturing and distribution companies Stanley Black & Decker – 3 years in Global Ops Controllershship; focused on inventory accounting and building bridges and connections between the operations, finance, and controllership organizations
Certifications/Credentials	SAP Certified Associate – Integrated Business Processes in SAP; Certified Prophix Implementer
Other boards/ volunteerism	West River United Methodist Center – Serve as a summer camp counselor and mentor to high school youth
LinkedIn	linkedin.com/in/timothy-higgins
Skills offered (include from below) <ul style="list-style-type: none"> • Strategic Planning • Financial Management • Accounting • Entrepreneurship • General Business • Human Resources • Consulting • Military • Training and Development • E-Commerce • Public speaking • Advertising • Marketing • Sales • International business • New business development 	Consulting, Training and Development, Public Speaking, International Business, Strategic Planning, General Business, International Business, Accounting, Supply Chain Management
Industry experiences (include from below) <ul style="list-style-type: none"> • Not-for-profit • Start-ups • Entrepreneur • Government (State/Local/Federal) • Fortune 500 Companies • Financial Services • Healthcare 	Not-for-Profit, Life science/pharma, industrial manufacturing, consumer goods/retail, technology, Fortune 500 Companies

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| <ul style="list-style-type: none">• Life science/pharma• Real estate• Consumer goods/retail• Energy• Industrial manufacturing• Technology• Media/Telecomm• Business services | |
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Example completed resume:

Name	Michael Petry
Education	BS, Salisbury University 2006 with degree in accounting
Work experience	Michael is a senior manager with KPMG LLP, a Big Four Accounting firm. Michael began his career in the audit department of KPMG LLP in Baltimore, serving SEC registrants and private entities within the business services, pharmaceutical/life science, food & beverage, professional sports and higher education industries. In 2017, Michael began a 3-year rotation in KPMG's national office in New York City, where he is focused on technical accounting and audit issues.
Certifications/Credentials	Certified Public Accountant
Other boards/ volunteerism	Michael serves on the Accounting Advisory Board for the Perdue School as well as a Finance Committee Member of Catholic Community of South Baltimore.
LinkedIn	https://www.linkedin.com/in/michael-petry-6937b123/
Skills offered (include from below) <ul style="list-style-type: none"> • Strategic Planning • Financial Management • Accounting • Entrepreneurship • General Business • Human Resources • Consulting • Military • Training and Development • E-Commerce • Public speaking • Advertising • Marketing • Sales • International business • New business development 	<ul style="list-style-type: none"> • Accounting • General business • Consulting • Public speaking • Training and Development
Industry experiences (include from below) <ul style="list-style-type: none"> • Not-for-profit • Start-ups • Entrepreneur • Government (State/Local/Federal) • Fortune 500 Companies 	<ul style="list-style-type: none"> • Start-ups • Fortune 500 • Life science/pharma • Business services • Consumer goods • Not-for-profit

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| <ul style="list-style-type: none">• Financial Services• Healthcare• Life science/pharma• Real estate• Consumer goods/retail• Energy• Industrial manufacturing• Technology• Media/Telecomm• Business services | |
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