

Name: Austin Whitehead

Position, Company: Realtor & Associate Broker, Whitehead Real Estate Executives and Broker & Owner, Whitehead Rental Management

Austin Whitehead is a top-producing Realtor and Associate Broker with Whitehead Real Estate Executives, as well as the Broker and Owner of Whitehead Rental Management, serving clients across Maryland and Delaware's Eastern Shore. Since launching his real estate career in 2015, he has helped nearly 500 individuals and families with the purchase or sale of residential real estate, earning a reputation for delivering results for both homeowners and investors.

Austin's performance and leadership in the industry have been widely recognized. He was named the Coastal Association of REALTORS® 2021 Realtor of the Year and has also received the association's Outstanding Achievement Award in 2023 and Rising Star Award in 2017. He is a graduate of the Maryland REALTORS® Leadership Academy (2019), was recognized twice as Best Young Business Professional by Coastal Style Magazine and has been invited to speak nationally as a panelist at the National Association of Residential Property Managers Broker/Owner Conference. Under his leadership, Whitehead Rental Management has been voted Best Property Management Company on the Eastern Shore three times by Coastal Style and Metropolitan magazines.

A second-generation Realtor, Austin earned his real estate license and purchased his first investment property while still in college. He went on to earn a Bachelor of Science in Accounting and an MBA from Salisbury University before beginning his career at PwC and transitioning into full-time real estate sales.

In 2018, he founded Whitehead Rental Management, which now manages over 400 residential units, combining his financial background with his passion for real estate investing to better serve property owners and investors.

Deeply committed to his community, Austin is a past President of the Coastal Association of REALTORS®, past Chair of the Association's Political Action Committee and Government Affairs Committee, and serves as President of the Salisbury University Alumni Association. He is also Board President of United Needs & Abilities, past Vice Chair of Salisbury University's Perdue School of Business Career Advisory Board, and a member of the Greater Salisbury Committee. He is passionate about helping clients build long-term wealth through real estate. Outside of work, he is active in his church, enjoys training martial arts, and values time with his wife and their two daughters.