

Name: _____

ID: _____

Date: _____

General Education Requirements:

Group I- English Composition & Literature (2 courses)

- A. ENGL 103 ("C" or better) or HONR 111 _____ 3/4 _____
 B. Literature (either ENGL or MDFL) _____ 3/4 _____

Group II- History (2 courses)

- A. HIST 101, 102, or 103 _____ 3/4 _____
 B. HIST 101, 102, 103, or a HIST course above 103 _____ 3/4 _____

Group III- Humanities & Social Sciences (3 courses)

- A. Select one course from one of the following six areas:
 ART, CMAT, DANC or THEA, MDFL, MUSC, PHIL, HONR 211

Satisfied by Major _____ 3/4_X_

- B. Select one course from one of the following seven areas: ANTH, CADR, ECON, Human GEOG, POSC, PSYC, SOCI, HONR 112

Satisfied by Major _____ 3/4_X_

- C. Select one course from either Group III A or III B (course must be from a different area than CMAT and ECON)
 _____ 3/4 _____

Group IV- Natural Science, Math, & Computer Science (4 courses)

- A. Select courses with laboratories from at least two of the following four areas (at least six credit hours total): BIOL, CHEM, GEOL or Physical GEOG, PHYS
 _____ 3/4 _____
 _____ 3/4 _____

- B. Select one additional course (need not be a lab) from Group IVA or ENVH or COSC or MATH or HONR 212

Satisfied by Major _____ 3/4_X_

- C. Select one course from MATH
 Satisfied by Major _____ 3/4_X_

Group V-Health Fitness (1 course)

- PHEC 106 _____ 3 _____

University Policies

1. Refer to the SU catalog for approved general education courses.
2. Requirements may not equal 120 credit hours. Students must register for additional electives to complete 120 credits required for graduation.
3. All graduates must have a minimum of 30 credits of 300/400 level courses with "C" grade or above; at least 15 of those credits must be taken at SU.
4. Students must have a minimum cumulative GPA of 2.0 for graduation.
5. Students must complete at least 30 credits hours by direct classroom instruction and/or laboratory experience.
6. Students must take 30 of the last 37 credit hours at SU.
7. Students should consult the degree progress report in GullNet for information on their academic progress.
8. It is the student's responsibility to satisfy graduation requirements. Please refer to the SU catalog for detailed major requirements.
9. Students must apply online for graduation by November 15 for May and by May 15 for December.

Major Requirements:

Lower Division/Pre-professional Core (10 courses)

- | | Year | Grade |
|---|-------|-----------|
| INFO 211 Information Systems Concepts | _____ | 3 _____ |
| MATH 155 Modern Statistics | _____ | 3 _____ |
| MATH 160 Applied Calculus or MATH 201 | _____ | 3/4 _____ |
| ACCT 201 Intro. to Financial Accounting | _____ | 3 _____ |
| ACCT 202 Intro. to Managerial Accounting | _____ | 3 _____ |
| ECON 211 Micro Economic Principles | _____ | 3 _____ |
| ECON 212 Macro Economic Principles | _____ | 3 _____ |
| ACCT 248 Legal Environment | _____ | 3 _____ |
| CMAT 100 Fund. of Communication or CMAT 260 | _____ | 3/4 _____ |
| INFO 281 Intermediate Business Statistics | _____ | 3 _____ |

Upper Division/Professional Core (8 courses)

- | | Year | Grade |
|--|-------|---------|
| FINA 311 Financial Management | _____ | 3 _____ |
| INFO 326 Operations Management | _____ | 3 _____ |
| MGMT 320 Management and Organization Behavior | _____ | 3 _____ |
| BUAD 300 Pers. & Prof. Development (co req. MGMT 320) | _____ | 1 _____ |
| MKTG 330 Principles of Marketing Management | _____ | 3 _____ |
| MGMT 420 Business & Society | _____ | 3 _____ |
| MGMT 492 Strategic Management (final semester) | _____ | 3 _____ |
| BUAD 400 Bus. Student Prof. Portfolio (co req. MGMT 492) | _____ | 0 _____ |

Financial Planning Requirements (6 courses)

- | | | |
|--|-------|---------|
| FINA 312 Risk Management and Insurance | _____ | 3 _____ |
| FINA 441 Investments I | _____ | 3 _____ |
| FINA 446 Retirement Planning (Spring) | _____ | 3 _____ |
| FINA 447 International Financial Management | _____ | 3 _____ |
| FINA 448 Estate Planning (Fall) | _____ | 3 _____ |
| ACCT 341 Fed. Income Tax Acct: Personal (Fall) | _____ | 3 _____ |

Financial Planning Elective (1 course) – circle your choice:

- | | | |
|------------------------|-------|---------|
| BUAD 386/396 | _____ | 3 _____ |
| FINA 443(Fall)/445/449 | _____ | _____ |
| MKTG 333 | _____ | _____ |
| ECON 331 (Fall) | _____ | _____ |

Internship Requirement (1 course) – circle your choice:

- | | | |
|--|-------|---------|
| FINA 490, Internship or BUAD 490, Internship | _____ | _____ |
| OR | _____ | 3 _____ |
| FINA 449, Practicum in Portfolio Management | _____ | _____ |

*FINA 311 is a prerequisite to all upper division Finance courses and a minimum "B" grade is required

INFO 211 pre-req. is INFO 111 or passing grade on proficiency exam

See Policies and Procedures On Back

Financial Planning Policies & Procedures

1. A student with an intended Finance major will be classified in a pre-professional track until the student has applied to and been accepted in the Finance BS major.
2. Finance majors must submit applications for admission to the Professional Program. No Finance student will be allowed to remain in 300/400 level Perdue School courses if s/he has not submitted this application.
3. All business courses need to be completed with a "C" grade or higher.
4. Lower division core, upper division core, major, and special requirements may be repeated only once. Students desiring to repeat an SU course to improve a grade must repeat that course at SU.
5. Track courses are to be taken at SU. A maximum of 6 credit hours of comparable courses may be approved if taken at AACSB (Association to Advance Collegiate Schools of Business) accredited schools.
6. Finance course offering schedule may be found online at <http://www.salisbury.edu/econfin/FinanceTentFutureSch.pdf>
7. **For Additional Policies and Procedures:** Please refer to the Salisbury University Catalog, under the Finance Section.

More information is also available online at <http://www.salisbury.edu/EconFin/>

Admission Requirements for the Professional Program

1. 24 credits completed in the pre-professional area(15 of which have to be MATH 155, MATH 160, ECON 211 or 212, ACCT 201, INFO 211) and 9 more must be completed from CMAT 260 or 100, ACCT 248, ECON 212 or 211, ACCT 202, and INFO 281

MATH 160 or 201	MATH 155	ECON 211 or 212	ACCT 201	INFO 211
CMAT 260 or 100	ACCT 248	ECON 211 or 212	ACCT 202	INFO 281
<i>And three of these five</i>				

2. A GPA of 2.75 or higher in the pre-professional core courses is required for admission into the Professional Program including those courses taken at another institution. Additional students may be admitted by descending order of GPA (in pre-professional core courses) in numbers sufficient to maintain a quality/student faculty ratio. A GPA calculator is available to assist you online.
3. Grades of C or higher must be earned in all pre-professional courses.
4. Students may only repeat each business course one time only. If student exceeds repeats they will not be admissible to the Professional Program.
5. Students must have completed 56 total credit hours of college courses to be admitted into the Professional Program.
6. Turn in applications by December 1st for Winter or Spring admission and May 1st for Fall admission.

Typical Student Program for Junior & Senior Year	
Semester 5	Semester 6
FINA 311- Financial Management	INFO 326-Operations Management
MGMT 320- Management & ORG Behavior	FINA 441- Investments I
BUAD 300- Personal & Professional Development	FINA 447-International Financial Management
MKTG 330- Principles of Marketing	Elective, General Education Course, or Minor Course
Elective, General Education Course, or Minor Course	Elective, General Education Course, or Minor Course
Elective, General Education Course, or Minor Course	
Semester 7	Semester 8
FINA 312- Risk Management & Insurance	Business Elective
FINA 448- Estate Planning	MGMT 492- Strategic Management
MGMT 420- Business & Society	BUAD 400- Business Student Professional Portfolio
ACCT 341- Federal Income Tax ACCT: Personal	FINA 446- Retirement Planning
FINA 490 or 449	Elective, General Education Course, or Minor Course