

Student Name:

Student ID:

Date:

The first checklist (on this side) should be used by students **not** intending to pursue the Perdue School M.B.A. Students wishing to attend M.B.A. programs at other institutions should consult those schools' entrance requirements to determine which electives to take. **Students desiring to complete the prerequisite courses for the Perdue School M.B.A. program should use the checklist on the reverse side.**

Students must take **all** courses in Group 1, **all** courses in Group 2, and **three** of the courses in Group 3, **including all prerequisite courses.** (Additionally, for economics majors, 15 credits must be credits not applied to the economics major.)

**Policies and Procedures**

1. All courses in each minor (BUAD or 4+1 BUAD) must be completed with a "C" or better including transfer credits. No course may be taken pass/fail.
2. At least **9 credits** of each minor must be earned at Salisbury University
3. At least **15 credits** of the work applied toward the BUAD or 4+1 BUAD minor must consist of courses which are **not** used to satisfy General Education or Perdue School requirements.
4. The Perdue School does not allow course substitution; only those courses listed as fulfilling the minor are accepted.
5. Students must declare the Business Administration minor (BUAD or 4+1 BUAD) with the Director of Academic Services in the Perdue School.
6. Not intended for Accounting, Business Concentrations, Finance, Information Systems, Management, and Marketing majors.
7. Check the SU catalog for course pre-requisite information.

Students must declare the Business minor online at :

<http://www.salisbury.edu/perdueadvising/Students/minors.html>

**Required Lower Division Courses (9 Credits):**

<u>Course</u>		Credits	Grade
ACCT 201	Introduction to Financial Accounting	3	_____
ECON 150	Principles of Economics or ECON 211 Micro-Economics*	3	_____
MATH 155	Modern Statistics for Computer Analysis*	3	_____

**Required Upper Division Courses (6 Credits):**

<u>Course</u>		Credits	Grade
MGMT 320	Management & Organizational Behavior	3	_____
MKTG 330	Principles of Marketing Management	3	_____

**Required Elective (9 Credits):**

<u>Course</u>	<u>Choose three courses from the following:</u>	Credits	Grade
ACCT 202	Managerial Accounting	3	_____
ECON 212	Macro-Economics	3	_____
FINA 311	Financial Management	3	_____
INFO 211	Information System Concepts for Management**	3	_____
INFO 281	Intermediate Business Statistics or MATH 201*	3	_____
INFO 326	Production and Operation Management		

**Total:      24**

\*MATH 155, MATH 201, and either ECON 150 or 211 may be used to satisfy General Education requirements.

\*\*INFO 211 pre-requisite is INFO 111 or passing proficiency exam