**General Education Requirements:**

**Group I - English Composition & Literature (2 courses)**
A. ENGL 103 ("C" or better) or HONR 111
B. Literature (either ENGL or MDFL) _________

**Group II - History (2 courses)**
A. HIST 101, 102, or 103
B. HIST 101, 102, 103, or a HIST course above 103

**Group III - Humanities & Social Sciences (3 courses)**
A. Select one course from one of the following six areas:
   ART, CMAT, DANC or THEA, MDFL, MUSC, PHIL, HONR 211
   Satisfied by Major ______________________
B. Select one course from one of the following seven areas: ANTH, CADR, ECON, Human GEOG, POSC, PSYC, SOCI, HONR 112
   Satisfied by Major ______________________
C. Select one course from either Group III A or III B (course must be from a different area than CMAT and ECON)
   ________________________________

**Group IV - Natural Science, Math, & Computer Science (4 courses)**
A. Select courses with laboratories from at least two of the following four areas (at least six credit hours total): BIOL, CHEM, GEOL or Physical GEOG, PHYS
   ________________________________
B. Select one additional course (need not be a lab) from Group IVA or ENVH or COSC or MATH or HONR 212
   Satisfied by Major ______________________
C. Select one course from MATH
   Satisfied by Major ______________________

**Group V - Health Fitness (1 course)**
PHEC 106 ________

**University Policies**
1. Refer to the SU catalog for approved general education courses.
2. Requirements may not equal 120 credit hours. Students must register for additional electives to complete 120 credits required for graduation.
3. All graduates must have a minimum of 30 credits of 300/400 level courses with "C" grade or above; at least 15 of those credits must be taken at SU.
4. Students must have a minimum cumulative GPA of 2.0 for graduation.
5. Students must complete at least 30 credit hours by direct classroom instruction and/or laboratory experience.
6. Students must take 30 of the last 37 credit hours at SU.
7. Students should consult the degree progress report in GullNet for information on their academic progress.
8. It is the student's responsibility to satisfy graduation requirements. Please refer to the SU catalog for detailed major requirements.
9. Students must apply online for graduation by November 15 for May and by May 15 for December.

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**Major Requirements:**

**Lower Division/Pre-professional Core (10 courses)**
INFO 211 Information Systems Concepts
MATH 155 Modern Statistics
MATH 160 Applied Calculus or MATH 201
ACCT 201 Intro. to Financial Accounting
ACCT 202 Intro. to Managerial Accounting
ECON 211 Micro Economic Principles
ECON 212 Macro Economic Principles
ACCT 248 Legal Environment
CMAT 100 Fund. of Communication or CMAT 260
INFO 281 Intermediate Business Statistics

**Upper Division/Professional Core (8 courses)**
FINA 311 Financial Management
INFO 326 Operations Management
MGMT 320 Management and Organization Behavior
BUAD 300 Pers. & Prof. Development (co req. MGMT 320)
MKTG 333 Principles of Marketing Management
MGMT 325 Business & Society
MGMT 492 Strategic Management (final semester)
BUAD 400 Bus. Student Prof. Portfolio (co req. MGMT 492)

**Finance-Investments Requirements (6 courses)**
FINA 440 Corporate Finance
FINA 441 Investments I
FINA 442 Financial Derivatives (Spring)
FINA 445 Financial Institutions and Markets
FINA 449 Practicum in Portfolio Management
FINA 444 International Financial Management

**Finance-Investments Elective (1 course) - circle your choice:**
BUAD 386/396
FINA 443 (Fall)/446(Spring)/448(Fall)
MKTG 333

**Internship Requirement (1 course) - circle your choice:**
FINA 490, Internship or BUAD 490, Internship
FINA 449, Practicum in Portfolio Management

FINA 311 is a prerequisite to all upper division Finance courses and a minimum "B" grade is required

See Policies and Procedures On Back
Finance - Investments Policies & Procedures

1. A student with an intended Finance major will be classified in a pre-professional track until the student has applied to and been accepted in the Finance BS major.
2. Finance majors must submit applications for admission to the Professional Program. No Finance student will be allowed to remain in 300/400 level Perdue School courses if s/he has not submitted this application.
3. All business courses need to be completed with a "C" grade or higher.
4. Lower division core, upper division core, major, and special requirements may be repeated only once. Students desiring to repeat an SU course to improve a grade must repeat that course at SU.
5. Track courses are to be taken at SU. A maximum of 6 credit hours of comparable courses may be approved if taken at AACSB (Association to Advance Collegiate Schools of Business) accredited schools.
6. Finance course offering schedule may be found online at http://www.salisbury.edu/econfin/FinanceTentFutureSch.pdf
7. For Additional Policies and Procedures: Please refer to the Salisbury University Catalog, under the Finance Section.

More information is also available online at http://www.salisbury.edu/EconFin/

Admission Requirements for the Professional Program

1. 24 credits completed in the pre-professional area (12 of which have to be MATH 155, MATH 160, ECON 211 or 212, ACCT 201) and 12 more must be completed from INFO 211, CMAT 260 or 100, ACCT 248, ECON 212 or 211, ACCT 202, and INFO 281

<table>
<thead>
<tr>
<th>MATH 160 or 201</th>
<th>MATH 155</th>
<th>ECON 211 or 212</th>
<th>ACCT 201</th>
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<tbody>
<tr>
<td>INFO 211</td>
<td>CMAT 260 or 100</td>
<td>ACCT 248</td>
<td>ECON 211 or 212</td>
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</table>

And four of these six

2. A GPA of 2.75 or higher in the pre-professional core courses is required for admission into the Professional Program including those courses taken at another institution. Additional students may be admitted by descending order of GPA (in pre-professional core courses) in numbers sufficient to maintain a quality student/faculty ratio. A GPA calculator is available to assist you online.
3. Grades of C or higher must be earned in all pre-professional courses.
4. Students may only repeat each business course one time only. If student exceeds repeats they will not be admissible to the Professional Program.
5. Students must have completed 56 total credit hours of college courses to be admitted into the Professional Program.
6. Turn in applications by December 1st for Winter or Spring admission and May 1st for Fall admission.

Typical Student Program for Junior & Senior Year

<table>
<thead>
<tr>
<th>Semester 5</th>
<th>Semester 6</th>
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<tbody>
<tr>
<td>FINA 311- Financial Management</td>
<td>INFO 326-Operations Management</td>
</tr>
<tr>
<td>MGMT 320- Management &amp; ORG Behavior</td>
<td>FINA 440-Corporate Finance</td>
</tr>
<tr>
<td>BUAD 300- Personal &amp; Professional Development</td>
<td>FINA 441- Investments</td>
</tr>
<tr>
<td>MKTG 330- Principles of Marketing</td>
<td>Elective, General Education Course, or Minor Course</td>
</tr>
<tr>
<td>Elective, General Education Course, or Minor Course</td>
<td>Finance or Business Elective</td>
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<tr>
<td>Elective, General Education Course, or Minor Course</td>
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<thead>
<tr>
<th>Semester 7</th>
<th>Semester 8</th>
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</thead>
<tbody>
<tr>
<td>FINA 447-International Financial Management</td>
<td>FINA 442- Financial Derivatives</td>
</tr>
<tr>
<td>FINA 445/ECON 331</td>
<td>MGMT 492- Strategic Management</td>
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<tr>
<td>MGMT 420- Business &amp; Society</td>
<td>BUAD 400- Business Student Professional Portfolio</td>
</tr>
<tr>
<td>Elective, General Education Course, or Minor Course</td>
<td>Business Elective</td>
</tr>
<tr>
<td>FINA 449</td>
<td>Elective, General Education Course, or Minor Course</td>
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</tbody>
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