General Education Requirements:

Group I- English Composition & Literature (2 courses)
A. ENGL 103 ("C" or better) or HONR 111 _______3/4_____
B. Literature (either ENGL or MDFL) _______3/4_____

Group II- History (2 courses)
A. HIST 101, 102, or 103 _______3/4_____
B. HIST 101, 102, 103, or a HIST course above 103 _______3/4_____

Group III- Humanities & Social Sciences (3 courses)
A. Select one course from one of the following six areas:
ART, CMAT, DANC or THEA, MDFL, MUSC, PHIL, HONR 211
Satisfied by Major _______3/4_X___
B. Select one course from one of the following seven areas: ANTH, CADR, ECON, Human GEOG, POSC, PSYC, SOCI, HONR 112
Satisfied by Major _______3/4_X___
C. Select one course from either Group III A or III B (course must be from a different area than CMAT and ECON)
______3/4_____

Group IV- Natural Science, Math, & Computer Science (4 courses)
A. Select courses with laboratories from at least two of the following four areas (at least six credit hours total): BIOL, CHEM, GEOL or Physical GEOG, PHYS
______3/4_____

B. Select one additional course (need not be a lab) from Group IVA or ENVH or COSC or MATH or HONR 212
Satisfied by Major _______3/4_X___
C. Select one course from MATH
Satisfied by Major _______3/4_X___

Group V-Health Fitness (1 course)
PHEC 106 _______3_____

Major Requirements:

Lower Division/Pre-professional Core (10 courses)
INFO 211 Information Systems Concepts _______3_____
MATH 155 Modern Statistics _______3_____
MATH 160 Applied Calculus or MATH 201 _______3/4_____
ACCT 201 Intro. to Financial Accounting _______3_____
ACCT 202 Intro. to Managerial Accounting _______3_____
ECON 211 Micro Economic Principles _______3_____
ECON 212 Macro Economic Principles _______3_____
ACCT 248 Legal Environment _______3_____
CMAT 100 Fund. of Communication or CMAT 260 _______3/4_____
INFO 281 Intermediate Business Statistics _______3_____

Upper Division/Professional Core (8 courses)
FINA 311 Financial Management _______3_____
INFO 326 Operations Management _______3_____
MGMT 320 Management and Organization Behavior _______3_____
BUAD 300 Pers. & Prof. Development (co req. MGMT 320) _______1_____
MKTG 330 Principles of Marketing Management _______3_____
MGMT 325 Business & Society _______3_____
MGMT 492 Strategic Management (final semester) _______3_____
BUAD 400 Bus. Student Prof. Portfolio (co req. MGMT 492) _______0_____

BUAD Individual Requirements (6 courses)
ACCT/BUAD/ECON/INFO/MGMT/MKTG courses With the advisor’s guidance and approval of the Perdue School’s Associate Dean prior to enrollment. At least one course must be MKTG 438, FINA 440, or ACCT 302.
______ ___________ _______3_____
______ ___________ _______3_____
______ ___________ _______3_____
______ ___________ _______3_____
______ ___________ _______3_____
______ ___________ _______3_____

Additional International Requirement (1 Course) -
circle your choice:
ACCT 430 International Accounting _______3_____
ACCT 435 Accounting In Its Global Setting _______3_____
BUAD 386 Business In Its Global Setting _______3_____
ECON 441 International Economics _______3_____
FINA 447 International Financial Management _______3_____
INFO 465 Global Information Systems Management _______3_____
MGMT 422 Management of the Multinational Business _______3_____
MKTG 423 International Marketing _______3_____
BUAD 396 Business Studies Abroad _______3_____

Internship Requirement (1 course)
BUAD 490, Internship _______3_____

Note: See back for approval directions.
1. A student with an intended Business major will be classified in a pre-professional track until the student has applied to and been accepted in the Business BS major.
2. Business majors must submit applications for admission to the Professional Program. No Business student will be allowed to remain in 300/400 level Perdue School courses if s/he has not submitted this application.
3. All business courses need to be completed with a “C” grade or higher.
4. Lower division core, upper division core, major, and special requirements may be repeated only once. Students desiring to repeat an SU course to improve a grade must repeat that course at SU.
5. Track courses are to be taken at SU. A maximum of 6 credit hours of comparable courses may be approved if taken at AACSB (Association to Advance Collegiate Schools of Business) accredited schools.
6. For Additional Policies and Procedures: Please refer to the Salisbury University Catalog, under the Business Section.

More information is also available online at www.salisbury.edu/perdueadvising.

Admission Requirements for the Professional Program

1. 24 credits completed in the pre-professional area (12 of which have to be MATH 155, MATH 160, ECON 211 or 212, ACCT 201) and 12 more must be completed from INFO 211, CMAT 260 or 100, ACCT 248, ECON 212 or 211, ACCT 202, and INFO 281

<table>
<thead>
<tr>
<th>MATH 160 or 201</th>
<th>MATH 155</th>
<th>ECON 211 or 212</th>
<th>ACCT 201</th>
</tr>
</thead>
<tbody>
<tr>
<td>INFO 211</td>
<td>CMAT 260 or 100</td>
<td>ACCT 248</td>
<td>ECON 211 or 212</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>ACCT 202</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>INFO 281</td>
</tr>
</tbody>
</table>

2. A GPA of 2.75 or higher in the pre-professional core courses is required for admission into the Professional Program including those courses taken at another institution. Additional students may be admitted by descending order of GPA (in pre-professional core courses) in numbers sufficient to maintain a quality student/faculty ratio. A GPA calculator is available to assist you online.
3. Grades of C or higher must be earned in all pre-professional courses.
4. Students may only repeat each business course one time only. If student exceeds repeats they will not be admissible to the Professional Program.
5. Students must have completed 56 total credit hours of college courses to be admitted into the Professional Program.
6. Turn in applications by December 1st for Winter or Spring admission and May 1st for Fall admission.

Instructions for Applying for the Individualized Track

1. First you must meet with the Advising Services Coordinator to discuss your plan and options.
2. Then you must write a letter to the Perdue School of Business Associate Dean. In the letter, you must state why you wish to do the individualized track rather than an already established major/concentration/track.
3. You must include in the letter a list of the 300/400-level Perdue School courses that you would like to use toward the INDV track. One course must be ACCT 302 or FINA 440 or MKTG 438. It is wise to list more than six courses, in case the Associate Dean does not approve one or several in the list.
4. You need to submit the letter prior to taking the courses you wish to use in the track; that is, you can not take a series of courses and then back into the track.
5. Once the Associate Dean has approved your request, you will be told what courses will be used. You may be required to make a follow up appointment with the Advising Services Coordinator after completing the approval process.