The Finance minor provides general exposure to finance and is intended to help prepare non-finance majors for employment in a variety of fields that require financial sophistication. Examples include corporate accounting, consulting, real estate, marketing of insurance and, financial products.

**Policies and Procedures**

1. All courses in the FINA minor must be completed with a “C” or better including transfer credits. No course may be taken pass/fail.
2. At least 9 credits of the FINA minor must be earned at Salisbury University.
3. The minor in FINA consists of 21-24 credits, any of which may be used to fulfill other Perdue School requirements.
4. The Perdue School does not allow course substitutions; only those courses listed as fulfilling the minor are accepted.
5. Check the SU catalog for course pre-requisite information.
6. Students must declare the Finance minor online at: http://www.salisbury.edu/perdueadvising/Change_Major/changeofmajor.html

**Required Core Courses (15-18 Credits):**

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Grade</th>
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</thead>
<tbody>
<tr>
<td>ACCT 201</td>
<td>3</td>
<td>________</td>
</tr>
<tr>
<td>ECON 211</td>
<td>3 or 6</td>
<td>________</td>
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<tr>
<td>ECON 212</td>
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<tr>
<td>Or</td>
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<tr>
<td>ECON 150</td>
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<td>________</td>
</tr>
<tr>
<td>MATH 155</td>
<td>3</td>
<td>________</td>
</tr>
<tr>
<td>FINA 311</td>
<td>3</td>
<td>________</td>
</tr>
<tr>
<td>FINA 441</td>
<td>3</td>
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</table>

**Required Finance Electives (6 Credits):**

<table>
<thead>
<tr>
<th>Course</th>
<th>Choose two courses from the following:</th>
<th>Credits</th>
<th>Grade</th>
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<tbody>
<tr>
<td>FINA 312</td>
<td>Risk Management and Insurance</td>
<td>3</td>
<td>________</td>
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<tr>
<td>FINA 440</td>
<td>Corporate Finance</td>
<td>3</td>
<td>________</td>
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<tr>
<td>FINA 442</td>
<td>Financial Derivatives</td>
<td>3</td>
<td>________</td>
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<tr>
<td>FINA 443</td>
<td>Essentials of Real Estate</td>
<td>3</td>
<td>________</td>
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<tr>
<td>FINA 445</td>
<td>Financial Institutions and Markets</td>
<td>3</td>
<td>________</td>
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<tr>
<td>FINA 446</td>
<td>Retirement Planning</td>
<td>3</td>
<td>________</td>
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<tr>
<td>FINA 447</td>
<td>International Financial Planning</td>
<td>3</td>
<td>________</td>
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<tr>
<td>FINA 448</td>
<td>Estate Planning</td>
<td>3</td>
<td>________</td>
</tr>
<tr>
<td>FINA 449</td>
<td>Practicum in Portfolio Management</td>
<td>3</td>
<td>________</td>
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</tbody>
</table>

**Total:** 21-24