

SALISBURY UNIVERSITY

Annual Report on Intercollegiate Athletics: AY 2004 – 2005

February 2006



**Prepared by the Director of Athletics; the Office of Institutional Research, Assessment, &
Accountability; and the Associate Budget Officer**

SALISBURY UNIVERSITY
Annual Report on Intercollegiate Athletics
Academic Year 2004-2005

A. Statement from President Dudley-Eshbach:

1. *NCAA Classification.*

Salisbury University is a member of the NCAA Division III in all varsity sports. The athletics program belongs to the Capital Athletic Conference, the Eastern College Athletics Conference, the Mason/Dixon Conference, and the Atlantic Central Football Conference in the various 21 sports offered.

2. *What is the role of intercollegiate athletics at your institution?*

Salisbury University places the foremost emphasis on the overall quality of the educational experience. Consequently, the athletics program affirms academics as the highest priority in the life of student-athletes. In so doing, we seek to strengthen the integration of athletic program objectives with academic and developmental objectives.

Recognizing that students have needs and interests that transcend the scope of academic life, the University is committed to providing an intercollegiate athletics program consistent with those needs and interests. Recognizing further the positive impact of participation in athletics on individual development, and consistent with the University's mission, the athletics program seeks to foster attitudes of integrity and fairness, respect for others, and dedication to goals.

Institutional control over athletics is congruent with University purposes and functions. Although the athletics program provides outstanding developmental opportunities for student-athletes, service to the entire campus community, including the student body, student participants, faculty, staff, alumni, families, and special friends endures as a primary program objective.

3. *How do you assess the success of your ICA program in fulfilling its role?*

The Vice President of Student Affairs and the Director of Athletics assess the success of the intercollegiate athletics program annually. One of the primary sources of this evaluation is gleaned through the institutional Performance Management Process (PMP). Upon reviewing the PMP evaluation forms, the Director of Athletics, in conjunction with staff members and the Vice President of Student Affairs, determine the success of the previous year's goals for the program. Concurrently, and utilizing a collegial approach, goals are established for the upcoming year. In addition, through athletic department staff meetings, a myriad of issues are addressed and evaluated. When areas for improvement are identified, there is a collaborative effort between staff and administration to address important issues. Over the years, the staff has worked

concertedly to contend with issues pertaining to facilities management, staffing, sportsmanship, and hazing.

All student-athletes complete an end-of-season evaluation relative to their experience in the athletics program over the previous season, which are reviewed subsequently by the head coach and the Director of Athletics. These assessments provide the Director of Athletics and the coaching staff one tool by which to determine, from the student-athletes' perspectives, the strengths and weaknesses of the athletics program. If consistent areas of concern are identified, the Director of Athletics and the staff develop strategies by which to improve. We also assess our program in comparison to our competition within the conference and nation. Two of the measures we have used for this purpose are the conference all-sports award and the national NACDA Director's Cup. Finally, every five years an institutional committee completes the NCAA self-study of the entire athletics program. Our most recent self-study was completed in 2001.

4. *To whom does the director of intercollegiate athletics report and why?*

The Director of Athletics reports to the Vice President for Student Affairs. The intercollegiate athletics program is vital to the educational support initiatives of the University, and as such, reports to an executive officer of the University. It is considered of equal educational importance to the other programs housed within our student affairs division.

5. *What are your expectations for the director of intercollegiate athletics and the coaching staff? How well are those expectations being fulfilled?*

It is our expectation that members of our athletics staff serve as professional, first-class, educational representatives of our institution and athletics program. Furthermore, we expect they will successfully fulfill all of the duties as outlined in their job descriptions. The Director of Athletics is responsible for the day-to-day supervision of the athletics program, which includes personnel management, policies and planning, rules compliance, and budget management. The coaching staff is responsible for recruiting, teaching, day-to-day oversight of their program(s), rules compliance, and overall educational development of student-athletes. The athletics staff continues to meet our expectations with distinction.

6. *Who has voting authority at NCAA meetings? If the president is not present and does not vote in person, what safeguards exist to assure that the president's views are accurately represented?*

The Director of Athletics or the Vice President represents Salisbury University at the NCAA convention, exercising voting privileges on behalf of the institution. Prior to the convention and with a spirit spawned through shared governance, the Director discusses the issues with the University Administration, athletics department staff and student-athlete advisory committee. The president remains the supreme authority regarding the

University's position on NCAA issues, and is regularly consulted and apprised of the issues.

- 7. Please describe any special concerns, issues, or problems related to your institution's intercollegiate athletics program over the reporting period. Please include special actions taken. Additions or deletions of particular sports, changes in conference or division, NCAA investigations, and NCAA infractions must be included in this section. Also, please feel free to provide editorial comments on the data submitted in this report, as you deem appropriate.**

Given the growth of enrollment and sports opportunities at Salisbury University over the past twenty years, there remains a critical and continuing need to increase the amount of indoor athletic, physical education, and recreational space. As identified in several previous reports and by our facilities master plan consultants, the current Maggs Physical Activities Center is no longer capable of fully accommodating the needs of University students. Maggs Center opened its doors in 1977 when Salisbury University enrolled 4,299 students. By fall 2005, enrollment increased to 7,009, with 6,437 undergraduate students. Although the building was designed with growth in mind, its academic and athletic maximum service capacity was intended for a student enrollment of approximately 5,000. Since the same physical activities spaces are utilized for athletics, physical education, and recreation, the demand on and usage and wear-and-tear of these facilities has been and continues to be greatly accelerated. With design capacity exceeded by 40%, a factor which poses increasing safety concerns, there is a growing deterioration of existing athletics and physical education facilities that warrant expedited capital improvement funding.

Additionally, fixed costs that are necessary to operate a successful athletics program increase annually. These costs include the salaries and benefits of all professional coaching and athletics support staff; facilities and utilities maintenance; transportation, lodging, meals, and insurance for teams and coaching staff; and competition officials, to name a few. However, because the Salisbury University athletics program is financially self-sufficient and institutional revenue and expenditure priorities have focused resource allocation on the academic enterprise, student fees have been kept to a minimum to limit the strain on student financial resources. This has placed significant stress on the athletics budget which has been unable to grow in proportion to spiraling costs, enrollment demand, and student participation.

Finally, the staffing levels of the intercollegiate athletics program remain an ongoing restriction and safety concern. A limited number of certified athletic trainers, necessary to maintain our status as an accredited athletic training program, and the dual teaching and coaching responsibilities of the athletics staff jeopardize our ability to accomplish our academic and athletics purposes. There is a need to review critically the workload of the members of the athletics staff to align them with peer programs of Salisbury University's caliber.

B. Admissions

Admission to Salisbury University is granted to those applicants whose academic qualifications give promise of success in college. The evaluation of an applicant's chances for academic success is the responsibility of the Admission's office, which considers, among other criteria, an applicant's high school (or college) academic record, leadership and extra-curricular activities, scores on standardized tests, an essay, and the recommendations of the high school principal or guidance counselors.

Typically, successful candidates for admission to Salisbury University will have demonstrated strong college potential by earning above average grades in a college preparatory academic program, scoring above the national average on the Scholastic Aptitude Test, and participating in extra-curricular activities.

No distinctions are made for or between student-athletes in the admissions process, nor are exceptions made in the offers of admission for student-athletes or any student. When utilizing average SAT scores and high school GPA scores to compare entering freshmen by gender, the data reveal no statistically significant difference between those who participate in athletics and those who do not. Moreover, despite the additional demands of participating in intercollegiate sports, entering freshman student-athletes complete more credit hours, earn slightly higher grades, and maintain a higher percentage in good-standing than do their freshman counterparts who choose not to participate in athletics.

Table B provides the admissions data by sport and sex for the Fall 2004 cohort. The University does not have special admissions criteria.

C. Graduation Rates

Tables C1, C2, and C3 describe the graduation rates by sport and sex for the 1996, 1997, and 1998 Fall cohorts, respectively. The University does not have special admissions criteria.

The graduation rates of Salisbury University students and student-athletes are a tribute to our outstanding academic success on multiple levels. For 18 consecutive years, SU has had the highest four-year graduation rate in the USM. Similarly, for 9 out of the last 10 years, SU has had the highest six-year graduation rate in the USM. As significant as those statistics are, our student-athletes graduate at rates that exceed those of the entire student body.

D. Fiscal Matters

- (1) Revenue by sources, Table D1 is included.
- (2) Expenditures by expense categories, Table D2 is included.
- (3-6) Athletic Fees

The athletic fee was \$145 per semester for FY 2005. The fee is mandatory for all full-time undergraduate students and is the funding source upon which the entire SU intercollegiate athletics program is structured. Additionally, the athletic fee is part

of the cost structure that allows students access to athletic facilities (i.e., intramural fields, pool, nautilus and gym) and free admission to all of our regular season home athletic contests.

Any requests for change in rate for the fee are included annually as a part of the University's Schedule of Tuition & Mandatory Fees presented to the USM. The Vice President of Student Affairs, Athletic Director, and the Budget Office review the fee on an annual basis and discuss the merits of any potential rate change. For FY 2005 the fee represented 20% of the total mandatory fees for full-time students.

(7) Fund Balances

	<u>FY 2004</u>	<u>FY 2005</u>
Beginning Fund Balance	\$ 488,200	\$ 512,654
Ending Fund Balance	\$ 512,654	\$ 625,028

**Table B: Admissions Information, Fall 2004 Cohort
Salisbury University**

MEN	Number		HS GPA		Combined SAT	
	Regular	Special	Regular	Special	Regular	Special
Athletes						
Cross Country	4	-	*	-	*	-
Football	29	-	3.11	-	1048	-
Soccer	3	-	*	-	*	-
Basketball	3	-	*	-	*	-
Indoor Track	8	-	3.51	-	1134	-
Swimming	4	-	*	-	*	-
Baseball	3	-	*	-	*	-
Lacrosse	12	-	3.27	-	1114	-
Tennis	3	-	*	-	*	-
Outdoor Track	8	-	3.51	-	1134	-
Men's Other	-	-	-	-	-	-
First-time Full-time Freshmen Male Athletes	65	-	3.26	-	1088	-
All First-time Full-time Freshmen Men	449	-	3.30	-	1135	-
WOMEN						
WOMEN	Number		HS GPA		Combined SAT	
	Regular	Special	Regular	Special	Regular	Special
Athletes						
Cross Country	4	-	*	-	*	-
Field Hockey	6	-	3.58	-	1107	-
Soccer	12	-	3.71	-	1168	-
Volleyball	8	-	3.62	-	1066	-
Basketball	4	-	*	-	*	-
Indoor Track	7	-	3.90	-	1140	-
Swimming	3	-	*	-	*	-
Lacrosse	3	-	*	-	*	-
Softball	5	-	3.99	-	1120	-
Tennis	2	-	*	-	*	-
Outdoor Track	7	-	3.90	-	1140	-
Women's Other	-	-	-	-	-	-
First-time Full-time Freshmen Female Athletes	50	-	3.72	-	1113	-
All First-time Full-time Freshmen Women	537	-	3.57	-	1110	-

NOTES: ¹Represents all first-time, full-time degree-seeking students enrolled in Fall 2004 who participated in a sport in Fall 2004, or Winter or Spring 2005.

²Salisbury University does not admit any students under "special circumstances".

³First-time student athlete headcounts by sport are duplicated. Students playing in more than one sport are reported in both sports.

⁴Total first-time student athlete headcounts by gender are not duplicated.

⁵'Other' identifies students who dropped from a sport subsequent to the start of the season.

*Because of small cohorts, data are suppressed to protect student anonymity.

SOURCE: All first-time students: ADM_FTS_F04. First-time student athletes:

**Table C1: Graduation Information, Fall 1996 Cohort
Salisbury University**

MEN	Regular Admits				
	Number in Cohort	Number Who Graduated After			# who left in good standing
		4 years	5 years	6 years	
Athletes					
Cross Country	6	2	2	1	1
Football	33	9	11	-	7
Soccer	6	1	2	-	1
Basketball	11	2	1	1	2
Swimming	8	2	2	-	3
Baseball	2	1	-	-	1
Lacrosse	10	3	4	1	2
Tennis	2	2	-	-	-
Outdoor Track	7	2	3	-	2
Men's Other	7	1	4	-	1
First-time Full-time Freshmen Male Athletes	86	24	26	3	18
All First-time Full-time Freshmen Men	296	93	73	12	75
WOMEN	Regular Admits				
	Number in Cohort	Number Who Graduated After			# who left in good standing
		4 years	5 years	6 years	
Athletes					
Cross Country	4	3	-	-	1
Field Hockey	10	5	3	-	2
Soccer	8	3	3	-	2
Volleyball	3	1	1	-	1
Basketball	6	4	1	-	1
Swimming	3	2	1	-	-
Lacrosse	6	4	2	-	-
Softball	3	2	1	-	-
Tennis	1	1	-	-	-
Outdoor Track	3	3	-	-	-
Women's Other	1	1	-	-	-
First-time Full-time Freshmen Female Athletes	40	23	11	-	6
All First-time Full-time Freshmen Women	389	206	52	7	98

NOTES: ¹Salisbury University does NOT admit any students under special circumstances.

²Freshmen athlete headcounts **by sport are duplicated**. Students playing in more than one sport are reported in both sports.

³Total freshmen athlete headcounts **by gender are unduplicated**.

⁴"Other" identifies students who dropped from a sport subsequent to the start of the season.

SOURCE: All freshmen: F96full cohort for ath. Freshmen athletes: LONG964ATH.

**Table C2: Graduation Information, Fall 1997 Cohort
Salisbury University**

MEN	Regular Admits				
	Number in Cohort	Number Who Graduated After			# who left in good standing
		4 years	5 years	6 years	
Athletes					
Cross Country	6	5	-	1	-
Football	32	10	7	1	10
Soccer	5	2	3	-	-
Basketball	4	1	-	-	3
Swimming	1		1	-	-
Baseball	5	3	1	-	1
Lacrosse	7	2	2	-	1
Tennis	3	1	1	1	-
Outdoor Track	9	6	-	2	-
Men's Other	-	-	-	-	-
First-time Full-time Freshmen Male Athletes	65	26	15	4	14
All First-time Full-time Freshmen Men	365	128	77	15	76
WOMEN	Regular Admits				
	Number in Cohort	Number Who Graduated After			# who left in good standing
		4 years	5 years	6 years	
Athletes					
Cross Country	4	2	2	-	-
Field Hockey	7	4	1	-	2
Soccer	7	4	3	-	-
Volleyball	3	1	1	-	1
Basketball	7	7	-	-	-
Swimming	8	3	4	-	1
Lacrosse	6	5	-	-	1
Softball	4	3	1	-	-
Tennis	4	4	-	-	-
Outdoor Track	7	4	2	-	1
Women's Other	-	-	-	-	-
First-time Full-time Freshmen Female Athletes	52	34	12	-	6
All First-time Full-time Freshmen Women	503	273	81	5	97

NOTES: ¹Salisbury University does NOT admit any students under special circumstances.

²Freshmen athlete headcounts **by sport are duplicated**. Students playing in more than one sport are reported in both sports.

³Total freshmen athlete headcounts **by gender are unduplicated**.

⁴"Other" identifies students who dropped from a sport subsequent to the start of the season.

SOURCE: All freshmen: Long 974L. Freshmen athletes: 974Cohort_Athletes.

**Table C3: Graduation Information, Fall 1998 Cohort
Salisbury University**

MEN	Regular Admits				
	Number in Cohort	Number Who Graduated After			# who left in good standing
		4 years	5 years	6 years	
Athletes					
Cross Country	-	n/a	n/a	n/a	n/a
Football	36	14	6	4	8
Soccer	10	4	3	-	3
Basketball	4	1	3	-	-
Swimming	3	1	2	-	-
Baseball	9	5	2	1	1
Lacrosse	7	3	1	-	3
Tennis	2	-	1	-	-
Outdoor Track	6	2	2	-	-
Men's Other	3	-	-	-	2
First-time Full-time Freshmen Male Athletes	78	30	20	5	17
All First-time Full-time Freshmen Men	401	139	93	15	86
WOMEN	Regular Admits				
	Number in Cohort	Number Who Graduated After			# who left in good standing
		4 years	5 years	6 years	
Athletes					
Cross Country	7	3	-	-	4
Field Hockey	8	6	1	-	1
Soccer	11	8	-	-	2
Volleyball	4	2	1	-	1
Basketball	7	5	-	-	1
Swimming	5	5	-	-	-
Lacrosse	14	10	1	-	3
Softball	5	5	-	-	-
Tennis	2	1	1	-	-
Outdoor Track	12	9	-	-	3
Women's Other	-	n/a	n/a	n/a	n/a
First-time Full-time Freshmen Female Athletes	67	49	4	-	12
All First-time Full-time Freshmen Women	534	299	74	6	114

NOTES: ¹Salisbury University does NOT admit any students under special circumstances.

²Freshmen athlete headcounts **by sport are duplicated**. Students playing in more than one sport are reported in both sports.

³Total freshmen athlete headcounts **by gender are unduplicated**.

⁴"Other" identifies students who dropped from a sport subsequent to the start of the season.

SOURCE: All freshmen: 98FTS_FULLcohort. Freshmen athletes: 98FTS_ATHLETEcohort.

TABLE D1 - REVENUE DETAIL
Salisbury University

REVENUE SOURCE	FY 2004	FY 2005	% Change
STUDENT FEES	1,574,555	1,621,825	3.0%
REVENUE GENERATING SPORTS:			
BASKETBALL, MEN			
FOOTBALL			
OTHER SPORTS:			
Women's Basketball			
Men's Lacrosse			
Gymnastics			
Other			
Gate Receipts/Guarantees	44,602	22,652	-49.2%
NCAA/CIAA DISTRIBUTION	79,609	133,847	68.1%
NCAA Final Four Lacrosse			
ACC Other Income			
NORTH ATLANTIC CONFERENCE			
AMERICAN EAST CONFERENCE			
CONCESSIONS			
FACILITY RENTAL			
OUTSIDE SOURCES			
TRANSFERS			
OTHER	13,049	30,649	134.9%
REVENUE REDUCTIONS			
TOTAL	1,711,815	1,808,973	5.7%

TABLE D2 - EXPENDITURE DETAIL

Salisbury University

	FY 2004	FY 2005	% Change
MEN'S SPORTS:			
BASEBALL	22,676	30,796	35.8%
BASKETBALL	26,922	21,856	-18.8%
FOOTBALL	83,404	65,414	-21.6%
GOLF			
LACROSSE	45,511	32,296	-29.0%
SOCCER	20,057	26,713	33.2%
SWIMMING			
TENNIS	11,482	7,728	-32.7%
TRACK/CC			
WRESTLING			
TOTAL MEN'S SPORTS	210,052	184,802	-12.0%
WOMEN'S SPORTS:			
BASKETBALL	25,151	27,651	9.9%
BOWLING			
CHEERLEADING			0.0%
FIELD HOCKEY	16,038	16,219	1.1%
GYMNASTICS			
LACROSSE	19,235	16,964	-11.8%
SOCCER	19,663	21,298	8.3%
SOFTBALL	21,315	24,247	13.8%
SWIMMING			
TENNIS	9,695	6,187	-36.2%
TRACK/CC			0.0%
VOLLEYBALL	14,879	20,631	38.7%
TOTAL WOMEN'S SPORTS	125,976	133,198	5.7%
COMBINED SPORTS:			
SWIMMING	17,318	18,229	5.3%
TENNIS			
TRACK/CC	42,244	38,156	-9.7%
TOTAL COMBINED SPORTS	59,562	56,385	-5.3%
ADMINISTRATION/OTHER	1,280,703	1,305,387	1.9%
GRAND TOTAL	1,676,293	1,679,772	0.2%

Institution: SALISBURY UNIVERSITY (163851)

User ID:
E41638511

Screening Questions

1. How are you going to report your Operating Expenses (i.e Game Day expenses)?



By Team



Per participant

2. Select the type of Sports Teams at your institution



Men's Teams Only



Women's Teams Only



Both Men's and
Women's Teams

3. Does your institution have coed sport(s)?



Yes



No

Institution: SALISBURY UNIVERSITY (163851)

User ID:
E41638511

Screening Questions

3. Select Sports teams at your institution (must select at least one)

Sport Type	Men	Women	Sports Type	Men	Women
Archery	<input type="checkbox"/>	<input type="checkbox"/>	Badminton	<input type="checkbox"/>	<input type="checkbox"/>
Baseball	<input checked="" type="checkbox"/>		Basketball	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Beach Volleyball	<input type="checkbox"/>	<input type="checkbox"/>	Bowling	<input type="checkbox"/>	<input type="checkbox"/>
All Track Combined **	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Diving	<input type="checkbox"/>	<input type="checkbox"/>
Equestrian	<input type="checkbox"/>	<input type="checkbox"/>	Fencing	<input type="checkbox"/>	<input type="checkbox"/>
Field Hockey	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Football	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Golf	<input type="checkbox"/>	<input type="checkbox"/>	Gymnastics	<input type="checkbox"/>	<input type="checkbox"/>
Ice Hockey	<input type="checkbox"/>	<input type="checkbox"/>	Lacrosse	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Rifle	<input type="checkbox"/>	<input type="checkbox"/>	Rodeo	<input type="checkbox"/>	<input type="checkbox"/>
Rowing	<input type="checkbox"/>	<input type="checkbox"/>	Sailing	<input type="checkbox"/>	<input type="checkbox"/>
Skiing	<input type="checkbox"/>	<input type="checkbox"/>	Soccer	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Softball	<input type="checkbox"/>	<input checked="" type="checkbox"/>	Squash	<input type="checkbox"/>	<input type="checkbox"/>
Swimming	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Swimming and Diving**	<input type="checkbox"/>	<input type="checkbox"/>
Synchronized Swimming	<input type="checkbox"/>	<input type="checkbox"/>	Table Tennis	<input type="checkbox"/>	<input type="checkbox"/>
Team Handball	<input type="checkbox"/>	<input type="checkbox"/>	Tennis	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Track and Field, Indoor	<input type="checkbox"/>	<input type="checkbox"/>	Track and Field, Outdoor	<input type="checkbox"/>	<input type="checkbox"/>
Track and Field, X-Country	<input type="checkbox"/>	<input type="checkbox"/>	Volleyball	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Water Polo	<input type="checkbox"/>	<input type="checkbox"/>	Weight Lifting	<input type="checkbox"/>	<input type="checkbox"/>
Wrestling	<input type="checkbox"/>	<input type="checkbox"/>	Other Sports	<input type="checkbox"/>	<input type="checkbox"/>

Note: If you remove sportcode(s) from the current selection, associated data will also be deleted.

If you add new sportcode(s) to the current selection, you have to revisit and submit all the screens after this one.

**Please note: You may report all Track and Field as one sport under All Track Combined, or as individual sports. The same is true of Swimming and Diving.

Institution: SALISBURY
UNIVERSITY (163851)

User ID: E41638511

Athletics Participation

Athletics Participation

Number of Participants as of the day
of the first scheduled contest

Varsity Team	Men's Teams	Women's Teams
Baseball	31	
Basketball	17	15
All Track Combined	41	37
Field Hockey		21
Football	101	
Lacrosse	48	28
Soccer	27	27
Softball		19
Swimming	14	22
Tennis	12	7
Volleyball		15
Total Participants	291	191
Unduplicated Count of Participants	272	171

Institution: SALISBURY UNIVERSITY (163851)

User ID:
E41638511

Operating Expenses I Per Team

Operating Expenses per Team

Varsity Teams	Men's Teams			Women's Teams			Total Operating Expenses
	Participants (enter values from table A)	Operating Expenses per Participant	By Team	Participants (enter values from table A)	Operating Expenses per Participant	By Team	
Baseball	31	\$430	\$13,318				\$13,318
Basketball	17	\$831	\$14,119	15	\$1,153	\$17,295	\$31,414
All Track Combined	41	\$351	\$14,374	37	\$388	\$14,374	\$28,748
Field Hockey				21	\$459	\$9,632	\$9,632
Football	101	\$456	\$46,028				\$46,028
Lacrosse	48	\$371	\$17,800	28	\$412	\$11,525	\$29,325
Soccer	27	\$550	\$14,853	27	\$546	\$14,745	\$29,598
Softball				19	\$631	\$11,996	\$11,996
Swimming	14	\$523	\$7,327	22	\$333	\$7,327	\$14,654
Tennis	12	\$325	\$3,895	7	\$556	\$3,895	\$7,790
Volleyball				15	\$838	\$12,575	\$12,575
Total Operating Expenses	291		\$131,714	191		\$103,364	\$235,078

Institution: SALISBURY UNIVERSITY (163851)

User ID:
E41638511

Head Coaches Men's Teams

Head Coaches - Men's Teams

Male Head Coaches

Female Head Coaches

Varsity Teams	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University or Volunteer	Total Head Coaches	
	FT	PT	FT Emp	PT Emp	FT	PT	FT Emp	PT Emp		
Baseball			1	1					1	
Basketball			1	1					1	
All Track Combined			1	1					1	
Football			1	1					1	
Lacrosse			1	1					1	
Soccer			1	1					1	
Swimming							1	1	1	
Tennis			1	1					1	
Coaching Position Totals	0		7	7	0	0	1	1	0	8

Head Coaches Women's Teams

Head Coaches - Women's Teams											
Varsity Teams	Male Head Coaches					Female Head Coaches				Total Head Coaches	
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer			
	FT	PT	FT Emp	PT Emp	FT	PT	FT Emp	PT Emp			
Basketball							1	1		1	
All Track Combined			1	1						1	
Field Hockey							1	1		1	
Lacrosse			1	1						1	
Soccer			1	1						1	
Softball							1	1		1	
Swimming							1	1		1	
Tennis			1	1						1	
Volleyball							1	1		1	
Coaching Position Totals	0		4	4		0	0	5	5	0	9

Institution: SALISBURY UNIVERSITY (163851)

User ID:
E41638511

Assistant Coaches Men's Teams

Assistant Coaches - Men's Teams

Male Assistant Coaches

Female Assistant Coaches

Varsity Teams	Full Time Coaching Duties		Part Time Coaching Duties		Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties		Part Time Coaching Duties		Total Assistant Coaches or Volunteer	
	FT	PT	FT Emp	PT Emp			FT	PT	FT Emp	PT Emp		
Baseball			5				5				5	
Basketball			3				3				3	
All Track Combined			2				2		2		4	
Football		1	6	2			5				7	
Lacrosse			4				4				4	
Soccer			1				1				1	
Swimming			1				1				1	
Tennis			1				1				1	
Coaching Position Totals		1	23	2			22	0	2	0	2	26

Institution: SALISBURY UNIVERSITY (163851)

User ID:
E41638511

Revenues

Varsity Teams	Revenues per Team		Total
	Men's Teams	Women's Teams	
Basketball	\$31,245	\$34,553	\$65,798
Football	\$103,256		\$103,256
Baseball	\$29,898		\$29,898
All Track Combined	\$20,705	\$20,705	\$41,410
Field Hockey		\$25,980	\$25,980
Lacrosse	\$38,038	\$21,819	\$59,857
Soccer	\$28,469	\$28,249	\$56,718
Softball		\$26,342	\$26,342
Swimming	\$18,882	\$18,882	\$37,764
Tennis	\$10,716	\$10,716	\$21,432
Volleyball		\$20,902	\$20,902
Total Revenues of all Sports, except football and basketball, combined	\$146,708	\$173,595	\$320,303
Total Revenues	\$281,209	\$208,148	\$489,357
Not allocated by gender/sport			\$445,802
Grand Total			\$935,159

Institution: SALISBURY UNIVERSITY (163851)

User ID:
E41638511

Expenses

Varsity Teams	Expenses per Team		Total
	Men's Teams	Women's Teams	
Basketball	\$30,370	\$30,370	\$60,740
Football	\$92,956		\$92,956
Baseball	\$27,948		\$27,948
All Track			
Combined	\$19,930	\$19,930	\$39,860
Field Hockey		\$25,050	\$25,050
Lacrosse	\$37,230	\$21,369	\$58,599
Soccer	\$27,999	\$27,999	\$55,998
Softball		\$22,542	\$22,542
Swimming	\$18,806	\$18,806	\$37,612
Tennis	\$10,716	\$10,716	\$21,432
Volleyball		\$20,502	\$20,502
Total Expenses of all Sports, except football and basketball, combined	\$142,629	\$166,914	\$309,543
Total Expenses	\$265,955	\$197,284	\$463,239
Not allocated by gender			\$430,116
Grand Total Expenses			\$893,355
Grand Total Revenues			\$935,159

Institution: SALISBURY UNIVERSITY (163851) User ID:
E41638511

Athletically-Related Student Aid

Varsity Teams Athletically-Related Student Aid

Athletically-Related Student Aid may be reported as an expense and revenue under the team of the athletes receiving the aid.

	Men's Teams	Women's Teams	Total
Total	\$0	\$0	\$0
Ratio(percent)	0	0	100%

Institution: SALISBURY UNIVERSITY (163851) User ID:
E41638511

Recruiting Expenses

Varsity Teams Recruiting Expenses

	Men's Teams	Women's Teams	Total
Total	\$7,910	\$6,250	\$14,160

Institution: SALISBURY
UNIVERSITY (163851)

User ID: E41638511

Head Coaches Salaries

Varsity Teams Head Coaches Salaries

Men's Teams Women's Teams

Annual Institutional Salary per Person	\$25,768	\$17,283
--	----------	----------

Number of Head Coaches Included in Average	8	9
--	---	---

Average Annual Institutional Salary per FTE	\$71,330	\$64,811
---	----------	----------

Number of FTEs included in Average	2.89	2.40
------------------------------------	------	------

Institution: SALISBURY
UNIVERSITY (163851)

User ID: E41638511

Assistant Coaches Salaries

Varsity Teams Assistant Coaches Salaries

Men's Teams Women's Teams

Annual Institutional Salary per Person	\$4,944	\$2,666
Number of Assistant Coaches Included in Average	28	21
Average Annual Institutional Salary per FTE	\$35,495	\$31,992
Number of FTEs included in Average	3.90	1.75

Supplemental Information

None