

Faw, Casson & Co., LLP
Certified Public Accountants

INDEPENDENT AUDITORS REPORT

Board of Directors
Salisbury University Foundation, Inc.
Salisbury, MD 21801

We have audited the accompanying statements of financial position of Salisbury University Foundation, Inc. as of June 30, 2004 and 2003, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Salisbury University Foundation, Inc. as of June 30, 2004 and 2003, and the changes in its net assets and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The information on pages 9 through 11 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the procedures applied in the audits of the financial statements mentioned above and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Faw, Casson & Co., LLP

Salisbury, Maryland
July 20, 2004



STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2004

	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
REVENUES				
Grants	\$ 13,333	\$ 303,819	\$ -	\$ 317,152
Donations	147,494	1,079,696	300,650	1,527,840
Underwriting - Public Radio	-	171,849	-	171,849
Rental Income	330,394	45,416	-	375,810
Sales, Service and Other Income	230,475	384,008	733	615,216
Investment Income (Loss)	918,467	61,545	2,504,933	3,484,945
Actuarial and Other Adjustment of Annuity Trust Fund	-	-	(513,042)	(513,042)
Net Assets Released from Restrictions, Net of Transfers	2,766,859	(2,119,202)	(647,657)	-
TOTAL REVENUES	4,407,022	(72,869)	1,645,617	5,979,770
EXPENSES				
Programs:				
Salisbury Community TV	145,113	-	-	145,113
Athletic Administration	130,944	-	-	130,944
University Galleries	84,168	-	-	84,168
Fulton School of Arts	14,043	-	-	14,043
Scholarships	422,185	-	-	422,185
Salisbury Symphony	24,840	-	-	24,840
Rentals	193,793	-	-	193,793
WSCL Public Radio Support	598,226	-	-	598,226
Perdue School of Business	176,844	-	-	176,844
Perdue-Kresge Challenge	255,418	-	-	255,418
Other University Programs	960,978	-	-	960,978
Fundraising Expenses	119,243	-	-	119,243
General and Administrative Expenses	293,878	-	-	293,878
TOTAL EXPENSES	3,419,673	-	-	3,419,673
INCREASE (DECREASE) IN NET ASSETS	987,349	(72,869)	1,645,617	2,560,097
NET ASSETS AT BEGINNING OF YEAR	1,282,718	4,808,366	16,889,811	22,980,895
NET ASSETS AT END OF YEAR	\$ 2,270,067	\$ 4,735,497	\$ 18,535,428	\$ 25,540,992