

Name: \_\_\_\_\_ ID#: \_\_\_\_\_ Date: \_\_\_\_\_

**GENERAL EDUCATION REQUIREMENTS: (45-49 hours)**

*Group I – 15-16 hours*

A. English 101 (“C” or better)	Year	Grade
English 102 (“C” or better)	_____	3
Literature _____	_____	3

B. (6 hours in **two departments**)  
 CMAT 260 OR 100 OR 205 \_\_\_\_\_ 3 REQ.

**and**

Art, Dance, Modern Languages, Music, or Philosophy \_\_\_\_\_ 3/4

*Group II – 15 hours*

A. History 101 World Civilizations I	_____	3
History 102 World Civilizations II	_____	3

B. (9 hours in **three departments**)  
 ECON211 Microeconomic Principles \_\_\_\_\_ 3 REQ.

**and**

Anthropology, History, Human Geography, Political Science, Psychology, or Sociology/ Conflict Analysis and Dispute Resolution \_\_\_\_\_ 3

**and**

\_\_\_\_\_ 3

*Group III – 12-15 hours*

A. Biology, Chemistry, Geology <b>or</b> Physical Geography, Physics (2 <b>different</b> lab sciences from <b>different departments</b> )	_____	3/4
_____	_____	3/4

B. MATH 160 Intro. to Applied Calc. (or MATH 201)	_____	3/4REQ
_____	_____	3 REQ.

C. MATH 155 Modern Statistics \_\_\_\_\_

*Group IV – 3 hours*

PHEC 106 – Personal Health Fitness \_\_\_\_\_ 3

**ELECTIVE REQUIREMENTS: (13-17 hours)**

_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PLEASE NOTE:** ALL STUDENTS NEED 120 CREDIT HOURS FOR GRADUATION. GEN ED AND MAJOR REQUIREMENTS DO NOT EQUATE TO 120 CREDITS THEREFORE YOU MUST REGISTER FOR ADDITIONAL FREE ELECTIVES TO COMPLETE ALL REQUIRED CREDITS.

**MAJOR REQUIREMENTS:**

*Lower Division/Preprofessional (16 hrs +12/13 already counted in Gen. Ed.)*

Year	Grade
------	-------

INFO 111 Bus Microcomputer Use	_____	1
MATH 160 Applied Calculus (or MATH 201)	_____	3/4
MATH 155 Modern Statistics	_____	3
ACCT 201 Princ. Of Accounting I	_____	3
ACCT 202 Princ. Of Accounting II	_____	3
ACCT 248 Legal Environment	_____	3
INFO 281 Intermed. Business Statistics	_____	3
ECON 211 Micro-Economic Principles	_____	3
ECON 212 Macro-Economic Principles	_____	3
CMAT 260 Fund. of Org. Communication (or 100 or 205)	_____	3

*Information Systems Requirement (3 credits)*

INFO 211 Information Systems Concepts	_____	3
---------------------------------------	-------	---

*Upper Division Core/Professional Core (18 credits)*

FINA 311 Financial Management	_____	3
MGMT 320 Mgmt. and Org. Behavior*	_____	3
BUAD 300 Personal & Professional Development for Business (Must be taken with MGMT 320)	_____	P/F_0
MKTG 330 Principles of Marketing Mgmt	_____	3
INFO 326 Operations Mgmt	_____	3
MGMT 420 Business & Society	_____	3
MGMT 492 Strategic Management (final semester)	_____	3
BUAD 400 Business Student Professional Portfolio, (Must be taken with MGMT 492)	_____	P/F_0

*Upper Division- Management Major (18 Credits)*

MGMT 422 Mgmt of the Multinational Bus	_____	3
MGMT 425 Applied Organizational Science	_____	3
MGMT 428 Entrepreneurship	_____	<b>OR</b> 3

**OR**

MGMT 450 Human Resource Mgmt  
 (Students taking both MGMT 428 & MGMT 450 may count the second as a Management elective below)

*Choose **three** electives from:*

ACCT 302 Cost Accounting	_____	3
BUAD 345 Purchasing & Materials Management	_____	3
MGMT 338 Special Topics in Management	_____	3
MGMT 429 Small Business Consulting	_____	3
MGMT 451 Staffing Organizations	_____	3
MGMT 452 Employee-Management Relations	_____	3
INFO 395 Advanced Mgmt Support Systems	_____	3
BUAD 386 Business in its Global Setting (Winter Travel)	_____	3
BUAD 396 Business Studies Abroad	_____	3

Other **approved** MGMT elective \_\_\_\_\_ 3

*Additional Major Requirement ( 3 Credits):*

Applied Business Learning (ABLE) MGMT 490 or BUAD 490, Internship	_____	3
--	-------	---

**\*= MGMT 320 IS A PREREQUISITE TO ALL UPPER DIVISION MANAGEMENT COURSES**

**SEE POLICIES AND PROCEDURES ON BACK**

<b>Semester 1</b>	<b>CR</b>
ENGL 101- COMPOSITION	3
HIST 101 OR 102- WORLD CIVILIZATIONS	3
GEN ED I B OR IIB ELECTIVE	3/4
GEN ED III A ELECTIVE	3/4
MATH 160 –APPLIED CALC or preparatory course*	3
GENL 001- NEW STUDENT SEMINAR	0

<b>Semester 2</b>	<b>CR</b>
ENGL 102- LITERATURE	3
HIST 102 OR 101- WORLD CIVILIZATIONS	3
MATH 155- MODERN STATISTICS	3
PHEC 106- PERSONAL HEALTH & FITNESS	3
GEN ED III A ELECTIVE	3/4
INFO 111- BUS MICROCOMPUTER USE	1

<b>Semester 3</b>	<b>CR</b>
INFO 281- INTERMED. BUS. STATS	3
ECON 211- MICRO-ECONOMICS	3
ACCT 201- PRINCIPLES OF ACCOUNTING	3
ACCT 248- LEGAL ENVIRONMENT**	3
INFO 211 <b>OR</b> GEN ED IA, IB, OR IIB ELECTIVE**	3/4

<b>Semester 4</b>	<b>CR</b>
ECON 212- MACRO-ECONOMICS	3
ACCT 202- PRINCIPLES OF ACCOUNTING II	3
GEN ED IIB ELECTIVE OR INFO 281**	3
CMAT REQUIREMENT (260 OR 205 OR 100)	3
GEN ED IA, IB, OR IIB ELECTIVE <b>OR</b> INFO 211**	3/4

<b>Semester 5</b>	<b>CR</b>
FINA 311-FINANCIAL MANAGEMENT (UD)	3
MGMT 320- MGMT & ORG. BEHAVIOR (UD) and	3
BUAD 300- Personal and Professional Development	0
MKTG 330- PRINCIPLES OF MARKETING (UD)	3
ELECTIVE	3
ELECTIVE	3

<b>Semester 6</b>	<b>CR</b>
INFO 326- OPERATIONS MGMT (UD)	3
MGMT 420- BUSINESS AND SOCIETY (UD)	3
MGMT 425- APP. ORGANIZATIONAL SCIENCE (M)	3
ELECTIVE	3
GEN ED IA ELECTIVE	3

<b>Semester 7</b>	<b>CR</b>
MGMT 428- ENTREPR or MGMT 450 HR MGMT (M)	3
MGMT 422- MGMT OF THE MUTINAT'L BUS. (M)	3
MANAGEMENT ELECTIVE (M)	3
ELECTIVE	3
ELECTIVE	3

<b>Semester 8</b>	<b>CR</b>
MANAGEMENT ELECTIVE (M)	3
MGMT 492- STRATEGIC MANAGEMENT (UD)	3
MANAGEMENT ELECTIVE (M)	3
ELECTIVE	3
BUAD 400- PROFESSIONAL PORTFOLIO (UD)	0

(UD) = UPPER DIVISION  
(M) = MAJOR

\* = MGMT 320 IS A PRE-REQUISITE FOR ALL UPPER DIVISION MANAGEMENT COURSE WORK

#### POLICIES AND PROCEDURES

1. **For Additional Policies and Procedures:** Please refer to the Salisbury University Catalog, under the Management Section. More information is also available on line at [www.salisbury.edu/perdueadvising](http://www.salisbury.edu/perdueadvising).