

Name: _____ ID#: _____ Date: _____

Policies and Procedures

1. All courses in each minor (BUAD or 4+1 BUAD) must be completed with a "C" or better including transfer credits. No course may be taken pass/fail.
2. At least **9 credits** of each minor must be earned at Salisbury University
3. At least **15 credits** of the work applied toward the BUAD or 4+1 BUAD minor must consist of courses which are **not** used to satisfy General Education or Perdue School requirements.
4. The Perdue School does not allow course substitution; only those courses listed as fulfilling the minor are accepted.
5. Students must declare the Business Administration minor (BUAD or 4+1 BUAD) with the Director of Academic Services in the Perdue School.
6. Not intended for Accounting, Business Concentrations, Finance, Information Systems, Management, and Marketing majors.

The first checklist (on this side) should be used by students **not** intending to pursue the Perdue School M.B.A. Students wishing to attend M.B.A. programs at other institutions should consult those schools' entrance requirements to determine which electives to take. **Students desiring to complete the prerequisite courses for the Perdue School M.B.A. program should use the checklist on the reverse side.**

Students must take **all** courses in Group 1, **all** courses in Group 2, and **three** of the courses in Group 3, **including all prerequisite courses.** (Additionally, for economics majors, 15 credits must be credits not applied to the economics major.)

BUSINESS ADMINISTRATION (BUAD) MINOR

1. GROUP 1 – REQUIRED LOWER DIVISION COURSES (9 Credits) :

		Credits	Grade
MATH 155	*Modern Statistics with Computer Analysis	3	_____
ACCT 201	Principles of Accounting I	3	_____
ECON 150	*Principles of Econ. OR ECON 211 *Micro-Econ Principles	3	_____

2. GROUP 2 – REQUIRED UPPER DIVISION COURSES (6 Credits) :

		Credits	Grade
MGMT 320	Management & Organizational Behavior	3	_____
MKTG 330	Principles of Marketing Management	3	_____

3. GROUP 3 – ELECTIVES (9 Credits): Select three of the following:

		Credits	Grade
INFO 281	** Intermediate Business Statistics OR *MATH 201, Calculus	3	_____
FINA 311	Financial Management	3	_____
INFO 326	Production and Operations Management	3	_____
ACCT 202	Principles of Accounting II	3	_____
ECON 212	*Macro-Economic Principles (may not be taken if ECON 150 is taken in Group 1)	3	_____
INFO 211	Information Systems Concepts for Management	3	_____

TOTAL: 24 Credits

*MATH 155, MATH 201, and either ECON 150 or 211 may be used to satisfy General Education requirements.

** Prerequisites for INFO 281 are MATH 160 and a "C" or above in MATH 155.

(4+1 MINOR ON BACK)

Revised 5/07