

JXXXXX BXXXXX

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EDUCATION

Bachelor of Arts May 2008
Major: Economics – Minor: Mathematics
Major GPA: 3.6/4.0 – Overall GPA: 3.3/4.0
Perdue School of Business
Salisbury University, Salisbury, MD

ACADEMIC ACCOMPLISHMENTS

Student Researcher/Presenter: National Research Conference Spring 2008

- Encouraged by professor to submit an abstract and selected to present
- Researched the demand for hybrid vehicles and the global energy crisis
- Collected and compiled data using an Excel spreadsheet
- Created a statistical model and executed regression analysis

Advanced Economics and Business Courses, Salisbury University 2006 & 2007

- Examined Hotelling Model as it relates to political platforms
- Analyzed Industrial Organizational theory in professional articles/cases
- Studied labor economic policies of presidential election candidates
- Strengthened knowledge of econometrics through a unique creative project
- Investigated professional academic texts and presented analyses

PROFESSIONAL EXPERIENCE

Intern: United States Census Bureau, Washington, DC Summer 2006

- Studied in the Department of Research and Development Contracting
- Strengthened understanding of the government contracting process
- Processed invoices for approximately 25 small research contracts
- Communicated with Task Managers and Acquisitions Department daily
- Managed contractor evaluation files
- Updated financial spreadsheets for revisions and extensions to contracts
- Balanced financial government obligations to correspond with invoices

WORK EXPERIENCE

Server: Phillips Crab House, Ocean City, MD Summer 2007

- Achieved sales goals by marketing featured products
- Supervised guests' dining experiences in traditional and buffet settings
- Maintained energy and enthusiasm throughout double shifts
- Adapted performance to match clients' diverse needs
- Successfully timed each entrée to arrive simultaneously for parties

Sales Associate: Victoria's Secret, Waldorf and Salisbury, MD 2005 & 2006

- Executed marketing strategies and performed fittings
- Accomplished sales quotas by appealing to each clients' needs
- Organized merchandise upkeep and maintained inventory
- Processed credit card applications

HONORS

Vice President: Omicron Delta Epsilon (Economics Honors Society) Spring 2008
Member: Phi Eta Sigma (Freshman Honors Society) Spring 2005