

NAME: \_\_\_\_\_

ID#: \_\_\_\_\_

DATE: \_\_\_\_\_

**THIS CHECKLIST IS AN UNOFFICIAL TOOL FOR PLANNING.**  
 Matriculated students and advisors should consult the Academic Requirements Report in GullNet before and after registering for classes each semester to track academic progress.

**UNIVERSITY POLICIES**

- Refer to the SU catalog for approved prerequisites and General Education courses.
- Requirements may not equal 120 credit hours. Students must register for additional electives to complete 120 credits required for graduation.
- All graduates must have a minimum of 30 credits of 300/400-level courses with C grade or above; at least 15 of those credits must be taken at SU.
- Students must have a minimum cumulative GPA of 2.0 for graduation.
- Students must complete at least 30 credit hours by direct classroom instruction and/or laboratory experience.
- Students must take 30 of the last 37 credit hours at SU.
- It is the student's responsibility to satisfy graduation requirements. Please refer to the SU catalog for detailed major requirements.
- Students must apply online for graduation by November 15 for May and by May 15 for December.

**FINANCE POLICIES & PROCEDURES**

- A student with an intended finance major will be classified in a pre-professional track until the student has applied to and been accepted in the finance B.S. major.
  - Finance majors must submit applications for admission to the Professional Program. No finance student will be allowed to remain in 300/400 level Perdue School courses if s/he has not submitted this application.
  - All business courses need to be completed with a C grade or higher.
  - Lower division core, upper division core, major and special requirements may be repeated only once. Students desiring to repeat an SU course to improve a grade must repeat that course at SU.
  - Track courses are to be taken at SU. A maximum of 6 credit hours of comparable courses may be approved if taken at AACSB (Association to Advance Collegiate Schools of Business) accredited schools.
  - Finance course offering schedule is available at:  
[www.salisbury.edu/econfin/FinanceTentFutureSch.pdf](http://www.salisbury.edu/econfin/FinanceTentFutureSch.pdf)
  - **For Additional Policies and Procedures:** Please refer to the Salisbury University Catalog, under the finance section.
- More information is also available online: [www.salisbury.edu/econfin](http://www.salisbury.edu/econfin)

**GENERAL EDUCATION REQUIREMENTS**

Course No. & Title	#Credits	Grade	Term Completed
<b>Group I: English Composition and Literature (2 courses)</b>			
A. C or better in ENGL 103 or HONR 111	4	_____	_____
B. Literature course (from either ENGL or MDFL Depts.)	4	_____	_____
<b>Group II: History (2 courses)</b>			
A. HIST 101, 102, or 103	4	_____	_____
B. HIST 101, 102, 103 or a HIST course above 103	4	_____	_____
<b>Group III: Humanities and Social Sciences (3 courses)</b>			
A. Select one course from one of the following seven areas: ART, CMAT, DANC or THEA, MDFL, MUSC, PHIL, HONR 211			
		FULFILLED BY MAJOR	
B. Select one course from one of the following eight areas: ANTH, CADR, ECON or FINA, ENVR, Human GEOG, POSC, PSYC, SOCI, HONR 112			
		FULFILLED BY MAJOR	
C. Select one course from either Group IIIA or IIIB (course must be from a different area than previously selected)			
_____	3/4	_____	_____
<b>Group IV: Natural Science, Math and Computer Science (4 courses)</b>			
A. Select courses with laboratories from at least two of the following four areas: BIOL, CHEM, GEOL or Physical GEOG, PHYS			
_____	4	_____	_____
_____	4	_____	_____
B. Select one additional course (need not be a lab) from Group IVA or ENVH or ENVR or COSC or MATH or HONR 212			
		FULFILLED BY MAJOR	
C. Select one course from MATH			
		FULFILLED BY MAJOR	
<b>Group V: Health Fitness (1 course)</b>			
FTWL106 - Lifelong Fitness and Wellness	3	_____	_____

**MAJOR REQUIREMENTS**

Course No. & Title	#Credits	Grade	Term Completed
<b>LOWER DIVISION/PRE-PROFESSIONAL CORE (10 courses)</b>			
<b>Complete the following:</b>			
ACCT201* - Intro. to Financial Accounting	3	_____	_____
ACCT202* - Intro. to Managerial Accounting	3	_____	_____
ACCT248 - Legal Environment	3	_____	_____
ECON211 - Principles of Microeconomics	3	_____	_____
ECON212* - Principles of Macroeconomics	3	_____	_____
INFO211 - Information Systems Concepts	4	_____	_____
INFO281* - Intermediate Business Statistics	3	_____	_____
MATH155 - Modern Statistics	3	_____	_____
* These courses have prerequisites, some of which are part of the core. Please consult the catalog and/or GullNet for course prerequisites.			
<b>Complete 1 of the following (circle course taken):</b>			
MATH160 - Applied Calculus	3	} _____	_____
<b>OR</b> MATH201 - Calculus I	4		
<b>Complete 1 of the following (circle course taken):</b>			
CMAT100 - Fund. of Communication	4	} _____	_____
<b>OR</b> CMAT260 - Fund. of Organizational Communication	4		



## ADMISSION REQUIREMENTS FOR THE PROFESSIONAL PROGRAM

- 25 credits completed in the pre-professional area – 12 of which must be MATH 155, MATH 160, ECON 211 or 212, ACCT 201 – and 13 more must be completed from INFO 211, CMAT 260 or 100, ACCT 248, ECON 212 or 211, ACCT 202, and INFO 281

	MATH 160 or 201	MATH 155	ECON 211 or 212	ACCT 201	
INFO 211	CMAT 260 or 100	ACCT 248	ECON 211 or 212	ACCT 202	INFO 281
<b>And 4 of the 6*</b>					

\*The remaining 2 courses must be completed in the first semester after being admitted to the Professional Program.

- A GPA of 2.5 or higher in the pre-professional core courses is required for admission into the Professional Program, including those courses taken at another institution. Additional students may be admitted by descending order of GPA (in pre-professional core courses) in numbers sufficient to maintain a quality student/faculty ratio. A GPA calculator is available to assist you online.
- Grades of C or higher must be earned in all pre-professional courses.
- Students may repeat each business course **one time only**. If students exceed repeats, they will not be admissible to the Professional Program.
- Students must have completed 56 total credit hours of college courses to be admitted into the Professional Program.
- Turn in applications by December 1 for Winter or Spring admission and May 1 for Fall admission.

## TYPICAL STUDENT SCHEDULE JUNIOR AND SENIOR YEAR

Semester 5	Semester 6
FINA311 - Financial Management	INFO326 - Operations Management
MGMT320 - Management and Organizational Behavior	FINA440 - Corporate Finance
BUAD300 - Personal and Professional Development	FINA441 - Investments
MKTG330 - Principles of Marketing	Elective, General Education Course or Minor Course
Elective, General Education Course or Minor Course	Finance or Business Elective
Elective, General Education Course or Minor Course	
Semester 7	Semester 8
FINA445/ECON331	FINA442 - Financial Derivatives
FINA447 - International Financial Management	MGMT492 - Strategic Management
MGMT325 - Business and Society	Business Elective
Elective, General Education Course or Minor Course	Elective, General Education Course or Minor Course
FINA449	

Course No. & Title	#Credits	Grade	Term Completed
<b>UPPER DIVISION/PROFESSIONAL CORE (7 courses)</b>			
FINA311** - Financial Management	3	_____	_____
INFO326** - Operations Management	3	_____	_____
MGMT320** - Management and Organization Behavior	3	_____	_____
BUAD300 - Personal and Professional Development (coreq. MGMT 320)	1	_____	_____
MKTG330** - Principles of Marketing Management	3	_____	_____
MGMT325 - Business and Society	3	_____	_____
MGMT492 - Strategic Management (final semester)	3	_____	_____

\* FINA311 is a prerequisite to all upper division finance courses and a minimum B grade is required.

\*\* Prerequisites to MGMT 492.

### FINANCE-INVESTMENTS REQUIREMENTS (6 courses)

#### Complete the following:

FINA440 - Corporate Finance	3	_____	_____
FINA441 - Investments I	3	_____	_____
FINA442 - Financial Derivatives (spring)	3	_____	_____
FINA447 - International Financial Management	3	_____	_____
FINA449 - Practicum in Portfolio Management	3	_____	_____

#### Complete 1 of the following (circle course taken):

FINA445 - Financial Institutions and Markets	3	}	_____
or			
ECON331 - Money and Banking (fall)	3		_____

### FINANCE-INVESTMENTS ELECTIVE (1 course)

#### Choose 1 from the following (circle course taken):

BUAD386 - Business in its Global Setting	3	}	_____
BUAD396 - Business Studies Abroad	3		
FINA443 - Essentials of Real Estate (fall)	3		
FINA446 - Retirement Planning (spring)	3		
FINA448 - Estate Planning (fall)	3		
MKTG337 - Professional Selling	3		

### INTERNSHIP REQUIREMENT (1 course)

#### Choose 1 from the following (circle course taken):

FINA490 - Finance Internship	3	}	FULFILLED BY MAJOR
BUAD490 - Business Internship	3		
or			
FINA449 - Practicum in Portfolio Management	3		