### UNIVERSITY POLICIES

- Refer to the SU catalog for approved prerequisites and General Education courses.
- Requirements may not equal 120 credit hours. Students must register for additional electives to complete 120 credits required for graduation.
- All graduates must have a minimum of 30 credits of 300/400-level courses with a grade of C or above; at least 15 of these credits must be taken at SU.
- Students must have a minimum cumulative GPA of 2.0 for graduation.
- Students must complete at least 30 credit hours by direct classroom instruction and/or laboratory experience.
- Students must take 30 of the last 37 credit hours at SU.
- It is the student’s responsibility to satisfy graduation requirements. Please refer to the SU catalog for detailed major requirements.
- Students must apply online for graduation by November 15 for May and by May 15 for December.

### GENERAL EDUCATION REQUIREMENTS

<table>
<thead>
<tr>
<th>Course No. &amp; Title</th>
<th>#Credits</th>
<th>Grade</th>
<th>Term Completed</th>
</tr>
</thead>
</table>

**Group I: English Composition and Literature (2 courses)**

A. C or better in ENGL 103 or HONR 111

B. Literature course from either ENGL or MDFL Dept.

**Group II: History (2 courses)**

A. HIST 101, 102, or 103

B. HIST 101, 102, 103 or a HIST course above 103

**Group III: Humanities and Social Sciences (3 courses)**

A. Select one course from one of the following seven areas:
   - ART, CMAT, DANC or THEA, MDFL, MUSC, PHIL, HONR 211
   
   Fulfilled by Major

B. Select one course from one of the following eight areas:
   - ANTH, CADR, ECON or FINA, ENVR, Human GEOG, PSYC, SOC, HONR 112
   
   Fulfilled by Major

C. Select one course from either Group IIIA or IIIB
   - (course must be from a different area than previously selected)
   - 3/4

**Group IV: Natural Science, Math and Computer Science (4 courses)**

A. Select courses with laboratories from at least two of the following four areas:
   - BIOL, CHEM, GEOG or Physical GEOG, PHYS
   
   Fulfilled by Major

B. Select one additional course (need not be a lab) from Group IVA or ENVR or ENVH or COSC or MATH or HONR 212

C. Select one course from MATH

**Group V: Health Fitness (1 course)**

FTWL106 - Lifelong Fitness and Wellness

### FINANCE POLICIES & PROCEDURES

- A student with an intended finance major will be classified in a pre-professional track until the student has applied to and been accepted in the finance B.S. major.
- Finance majors must submit applications for admission to the Professional Program. No finance student will be allowed to remain in 300/400 level Perdue School courses if s/he has not submitted this application.
- A GPA of 2.0 or higher in all upper-division courses is required.
- Lower division core, upper division core, major and special requirements may be repeated only once. Students desiring to repeat an SU course to improve a grade must repeat that course at SU.
- Track courses are to be taken at SU. A maximum of 6 credit hours of comparable courses may be approved if taken at AACSB (Association to Advance Collegiate Schools of Business) accredited schools.
- Finance course offering schedule is available at: www.salisbury.edu/econfin/FinanceTentFutureSch.pdf
- For Additional Policies and Procedures: Please refer to the Salisbury University Catalog, under the finance section.
- More information is also available online: www.salisbury.edu/econfin

### MAJOR REQUIREMENTS

<table>
<thead>
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</tr>
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</table>

**LOWER DIVISION/PRE-PROFESSIONAL CORE (10 courses)**

Complete the following:

- ACCCT201* - Intro. to Financial Accounting
- ACCCT202* - Intro. to Managerial Accounting
- ACCCT248 - Legal Environment
- ECON211 - Principles of Microeconomics
- ECON212* - Principles of Macroeconomics
- INFO211 - Information Systems Concepts
- INFO281* - Intermediate Business Statistics
- MATH155 - Modern Statistics
- MATH160 - Applied Calculus
- MATH201 - Calculus I

* These courses have prerequisites, some of which are part of the core. Please consult the catalog and/or GullNet for course prerequisites.

Complete 1 of the following (circle course taken):

- MATH160 - Applied Calculus
- OR
- MATH201 - Calculus I

Complete 1 of the following (circle course taken):

- CMAT100 - Fund. of Communication
- OR
- CMAT260 - Fund. of Organizational Communication

(Professional Program requirements are on the back)
ADMISSION REQUIREMENTS FOR THE PROFESSIONAL PROGRAM

- 25 credits completed in the pre-professional area — 12 of which must be MATH 155, MATH 160, ECON 211 or 212, ACCT 201 — and 13 more must be completed from INFO 211, CMAT 260 or 100, ACCT 248, ECON 211 or 212, ACCT 202, and INFO 281

*MATH 160 or 201
*MATH 155
*ECON 211 or 212
*ACCT 201

INFO 211
CMAT 260 or 100
ACCT 248
ECON 211 or 212
ACCT 202
INFO 281

And 4 of the 6*

* The remaining 2 courses must be completed in the first semester after being admitted to the Professional Program.

- A GPA of 2.5 or higher in the pre-professional core courses is required for admission into the Professional Program, including those courses taken at another institution. Additional students may be admitted by descending order of GPA (in pre-professional core courses) in numbers sufficient to maintain a quality student/faculty ratio. A GPA calculator is available to assist you online.

- Students may repeat each business course **one time only**. If students exceed repeats, they will not be admissible to the Professional Program.

- Students must have completed 56 total credit hours of college courses to be admitted into the Professional Program.

- Turn in applications by December 1 for Winter or Spring admission and May 1 for Fall admission.

### FINANCE REQUIREMENTS (4 courses)

**Complete the following:**
- FINA440 - Corporate Finance
- FINA441 - Investments I
- FINA447 - International Financial Management
- FINA445/ECON331 - Finance or Business Elective

**Complete 1 of the following (circle course taken):**
- FINA445 - Financial Institutions and Markets
- ECON331 - Money and Banking (fall)

**FINANCE ELECTIVES (2 course)**

Choose 2 from the following (circle courses taken):
- FINA312 - Risk Management and Insurance
- FINA442 - Financial Derivatives (spring)
- FINA443 - Essentials of Real Estate (fall)
- FINA449 - Practicum in Portfolio Management

### BUSINESS ELECTIVE (1 course)

Choose 1 from the following (circle course taken):
- ACCT302 - Cost Accounting I
- ACCT304 - Intermediate Accounting I
- ACCT341 - Federal Income Tax Accounting: Personal
- BUAD386 - Business in its Global Setting
- BUAD396 - Business Studies Abroad
- ECON311 - Intermediate Microeconomics
- ECON312 - Intermediate Macroeconomics
- ECON370 - Industrial Organization
- ECON410 - The Economics of Health Care
- ECON430 - Econometrics
- ECON435 - The Economics of Voluntary Exchange
- ECON441 - International Economics
- FINA312 - Risk Management and Insurance
- FINA317 - Securities Regulations and Licensing
- FINA442 - Financial Derivatives
- FINA443 - Essentials of Real Estate
- FINA449 - Practicum in Portfolio Management
- INFO301 - Business Applications Development
- INFO315 - Project Management
- INFO340 - Data Mining for Business Intelligence
- INFO370 - Information Systems and Integrated Business Processes
- MGMT325 - Business and Society
- MGMT428 - Entrepreneurship

### INTERNSHIP REQUIREMENT (1 course)

Choose 1 from the following (circle course taken):
- FINA449 - Practicum in Portfolio Management
- FINA490 - Finance Internship
- BUAD490 - Business Internship

### TYPICAL STUDENT SCHEDULE

**JUNIOR AND SENIOR YEAR**

<table>
<thead>
<tr>
<th>Semester 5</th>
<th>Semester 6</th>
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<tbody>
<tr>
<td>FINA311 - Financial Management</td>
<td>INFO326 - Operations Management</td>
</tr>
<tr>
<td>MGMT320 - Management and Organizational Behavior</td>
<td>FINA440 - Corporate Finance</td>
</tr>
<tr>
<td>BUAD300 - Personal and Professional Development</td>
<td>FINA441 - Investments</td>
</tr>
<tr>
<td>MKTG330 - Principles of Marketing</td>
<td>FINA447 - International Financial Management</td>
</tr>
<tr>
<td>Elective, General Education Course or Minor Course</td>
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<td>Finance or Business Elective</td>
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<thead>
<tr>
<th>Semester 7</th>
<th>Semester 8</th>
</tr>
</thead>
<tbody>
<tr>
<td>FINA445/ECON331</td>
<td>Finance or Business Elective</td>
</tr>
<tr>
<td>FINA447 - International Financial Management</td>
<td>MGMT492 - Strategic Management</td>
</tr>
<tr>
<td>MGMT325 - Business and Society</td>
<td>Elective, General Education Course or Minor Course</td>
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<tr>
<td>FINA490 or 449</td>
<td></td>
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